

## **Security Camera Systems RFP Response**

March 2025

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Prepared for



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## Appendix C.1 -

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### Executive Summary -

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SCW Security is pleased to submit this proposal to **Transylvania County Schools** for the procurement and installation of a state-of-the-art **IP surveillance system** that will enhance the security, safety, and operational efficiency of the district. With a **proven track record of delivering large-scale IP security solutions**, we are confident in our ability to meet and exceed the requirements outlined in this RFP.

### Our Commitment to Transylvania County Schools

Ensuring the security of students, faculty, and staff is a top priority, and SCW Security is committed to providing a **reliable, scalable, and cost-effective solution** tailored to the unique needs of the district. With **13 years in the industry**, our team has successfully deployed **comprehensive IP surveillance systems** for school districts and public institutions of similar size and scope, ensuring seamless integration, ease of use, and long-term support.

### Why Choose SCW Security?

- **Proven Experience:** We have successfully secured and executed contracts of similar size and value, demonstrating our ability to handle projects of this magnitude with precision and efficiency.
- **Industry Expertise:** With over **13 years in the IP surveillance industry**, our team has deep knowledge of **best-in-class security technologies** and implementation strategies.
- **Dependable Provider:** We have a unique **manufacturer supply chain relationship** that allows us to provide a high-quality product in a timely and affordable manner, ensuring the highest quality products and full warranty support.
- **Comprehensive Turnkey Solution:** Our proposal includes **installation, cabling, system integration, and removal of old equipment**, ensuring a hassle-free transition to the new surveillance system.

- **Reliable & Future-Proof Technology:** We only supply **NDAA-compliant** hardware, safeguarding your district from cybersecurity threats and future regulatory concerns.
- **Exceptional Post-Installation Support:** We stand by our work with **industry-leading warranties**, ongoing maintenance options, and dedicated customer support to keep your system operating at peak performance.

### **Meeting & Exceeding Your Needs**

Our approach is designed to align with **Transylvania County Schools'** security objectives while ensuring a **smooth and timely** deployment. We have accounted for potential supply chain delays/costs and can assure you that we will be able to meet delivery deadlines. Furthermore, our solution includes transparent pricing for hardware and NVR integrations to help you plan for long-term sustainability.

We are excited about the opportunity to partner with **Transylvania County Schools** and look forward to providing a **robust, scalable, and future-ready surveillance solution** that enhances campus safety for years to come. Thank you for your time and consideration. We welcome the opportunity to discuss this proposal in greater detail and answer any questions you may have.

**Sincerely,**

Benjamin J LaRue

National Sales Director

SCW Security

[ben.larue@getscw.com](mailto:ben.larue@getscw.com) | 828-373-3306

## Appendix C.2 – Company Overview and Qualifications

### Company Overview & Qualifications

SCW is a **trusted leader in the IP security industry**, specializing in **high-quality surveillance solutions** for educational institutions, government facilities, and commercial organizations. With over **13 years of experience**, we have successfully designed and implemented **comprehensive security solutions** tailored to the unique needs of schools and other critical infrastructure. Our expertise spans from **advanced camera systems to integrated access control**, ensuring that clients receive a **future-proof and scalable security solution**.

Our team consists of **industry-certified professionals** who bring extensive knowledge and hands-on experience to every project. We have successfully executed contracts of similar size and complexity, working closely with school districts to deliver **turnkey security solutions that meet regulatory and compliance standards**. As a **manufacturer-authorized reseller and certified provider**, we offer full product warranties, ongoing support, and a commitment to customer satisfaction that extends beyond installation. **North Carolina Alarm Systems License # 103912-CSA**

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## Appendix C.3 – Solution Approach

SCW's approach to securing **Transylvania County Schools** is built on a combination of **previous experience and knowledge, expert installation, and a seamless transition** from the district's existing system. Our **comprehensive, turnkey solution** ensures that every phase of the project—from design to deployment—is executed with precision and efficiency.

### Customized Security Solution

SCW has designed a **tailored IP surveillance system** that meets the district's unique security needs per this RFP. Our solution will include **(207) high-resolution IP cameras (across both schools), (2) 128-Channel Network Video Recorders (NVRs), and built-in secure data storage options** that provide 24/7 monitoring capabilities with real-time alerts and remote access for school administrators. All of the cameras provided in this bid are open-platform and capable of integration with access control systems, depending on the open capabilities of the access control system.

### Efficient Installation & Integration

Our **certified installation team** will handle all aspects of the system deployment, including:

- **Mounting and configuring cameras** for optimal coverage
- **Running and managing structured cabling** to ensure a reliable connection
- **Integrating the new system with existing security infrastructure** where applicable
- **Removing and responsibly disposing of outdated equipment**

### Timely Deployment & Risk Mitigation

Understanding the importance of meeting deadlines, SCW has developed a **streamlined installation timeline** that minimizes disruption to school operations. We proactively manage potential **supply chain and labor issues** and have contingency plans in place to prevent delays. Shipping time from PO receipt will be less than two weeks. All items in the shipment will be in manageable sized boxes, not requiring

pallets or lift gates. All shipping cost area included in the final bid, there are no additional shipping costs.

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## Appendix C.4 - Implementation Plan

SCW will provide both a project management platform, accessible by the Transylvania County Schools team, and a dedicated project management team responsible for ensuring a smooth rollout across the school district.

For each identified site, SCW's project management team is prepared to finalize each system design, coordinate and schedule installation labor with each site, coordinate shipment of all equipment and materials, oversee the progress of the work, and finally, obtain documentation and approval of completed work. SCW will pull the needed county permits required for the installation.

Details of each system's configuration and access would be maintained in our project management platform to streamline future support requests handled by our remote technical support team or on-site service requests coordinated by our Installation Services team.

Additionally, SCW is open and flexible to tailoring its role to the specific needs of each site. In the case of a retrofit, it may make the most sense for SCW to manage the whole of the installation. For new construction, however, it may be more cost-effective for the electrical contractor to pre-wire the system and for SCW to take responsibility for hanging the cameras, installing the NVR, and configuring the system.

There will be a series of structured meetings to help ensure a smooth delivery of the project, Those meetings are as follows;

**Project Kick-off Meeting** - There will be a project kick-off meeting between the dedicated PM from SCW and the TCS team for each project to ensure the timeline and installation schedules align.

**Midway Check-in Meeting** - There will be a dedicated meeting approximately halfway through each project to ensure that things are going according to plan and are staying on track.

**System Tuning and Training Meeting** - There will be a final meeting for each project at the “wrap-up” stage of the project to ensure the systems settings are set correctly and to prepare for the training that will be provided. The outcome of this meeting is to ensure the training is scheduled accordingly.

Other SCW members involved with the account and projects:

Cory Anderson - SCW Account Manager - (828) 492-2004  
Lee Craig - SCW Project Manager - 828-316-0700

In order to ensure a timely installation of equipment SCW will be working with the following subcontractors,

Milton Tech Group  
320 Troy Cir SW, Knoxville, TN 37919, USA  
865-205-2611  
[contact@miltontech.net](mailto:contact@miltontech.net)

George Milton: 865.566.4321  
Michael Miller - Tech (865) 770-6777

Security Vision Solutions  
1125 Tuckaway Ln Menasha WI 54952  
[Sales@securevisionsolutions.com](mailto:Sales@securevisionsolutions.com)  
(920) 241-8060

Aaron Marheine - SVS Project Manager: 608-209-2990

Our sub contractors will comply with all of the terms of this supplemental information and all applicable State laws and regulations.



## Appendix C.5 - Support & Service Commitment

### ***Support***

SCW's premium support is US-based and **100% free for life**. Our North Carolina-based team is available Monday- Friday, 9 AM-7 PM, to help with any system issue.

The vast majority of support issues can be resolved remotely, however, when an issue cannot be addressed remotely, on-site service is available at a rate of \$350 for the first 2 hours and \$150 per additional hour.

SCW's Technical team in Asheville is available to troubleshoot any system issue, complete initial system setups, adjust configurations, set up remote viewing, perform system maintenance, help with user management and setup, and provide training on any aspect of system operation, maintenance, or configuration. SCW support is available via phone, email, or chat and can remotely login to a computer on site to make completing troubleshooting or support tasks even easier.

### ***Service Commitment***

All SCW equipment comes standard with a 3-year warranty. An optional 5 year warranty upgrade is available for an additional cost.

There is no cost for the replacement of equipment under warranty.

SCW offers a flat 20% discount for device replacement if the failure is not under warranty. SCW's warranty covers any failure or defect that is not the result of physical damage to the equipment, such damage resulting from tampering, vandalism, lightning strikes, power surges, extreme weather, or "acts of God".

If the installation was completed by SCW, equipment is additionally covered under SCW's one-year (four-season) installation warranty for any failure that results from improper installation. If the installation is completed by a 3rd party, failures resulting from improper installation would not be covered under SCW's warranty.

In the event of a broken device, Meritage contacts SCW's technical support team by phone, email, or chat. If, after basic troubleshooting, it is determined that the device needs to be replaced, SCW's team will minimize system downtime by immediately shipping replacement equipment along with a return label for the defective equipment.

If needed, SCW's team can additionally schedule on-site service for any labor required to effect equipment replacement at on-site service rates of \$350 for the first 2 hours and \$150 for each additional hour.

If work is covered under SCW's Installation Warranty (i.e., the system or device issue results from the labor performed by SCW), SCW is responsible for 100% of the cost of any required on-site service.

If it's deemed that the work completed is not covered by SCW's Installation Warranty, the end user is responsible for the costs associated with on-site work.

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## Appendix C.6 - Pricing and Value Breakdown

SCW is committed to providing a transparent and competitive pricing structure that aligns with the needs of Transylvania County Schools while ensuring the highest quality of service and equipment. Below is a detailed breakdown of our proposal's cost components:

### 1. Equipment Costs

Item Description	Unit Price	Quantity	Total Cost
8MP/4k Vandal Resistant IP Camera	\$260	207	\$53,820
NVRs	\$7999.20	2	\$15,998
Secure Data Storage 12TB HDD	\$440	22	\$9,680
4 Port PoE Switches	\$156	2	\$312
8 Port PoE Switches	\$228	6	\$1,368
16 Port PoE Switches	\$412	9	\$3708.00
24 Port PoE Switches	\$504	8	\$4,032
Networking Equipment including (P2P setups, NEMA Enclosures, Wattbox, Etc)	\$205.70	51	\$10,490.70

### 2. Installation & Integration

Service Description	Cost
Structured Cabling	\$111,426.85 (after bulk camera discount)
Camera Mounting	\$42,671.67

Network Setup	\$3,791.25
Lift Rental	\$8680.00
P2P Wireless Setup	\$4,982.63

### 3. Total Investment

Category	Cost
Equipment	\$96,474 (after discount)
Installation	\$171,552.40 (after discount)
<b>Grand Total</b>	<b>\$268,026.40</b>

### Value Breakdown

SCW's proposal ensures:

- State-of-the-art, future-proof security solutions tailored to school environments.
- Seamless integration & expert installation with minimal disruption.
- Comprehensive support & training to maximize system efficiency.
- We offer competitive, transparent pricing with no hidden fees.

We look forward to delivering a secure, reliable, and cost-effective solution for Transylvania County Schools.

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## Appendix C.7 - Compliance and References

All hardware provided by SCW is fully **compliant with the Secure Equipment Act of 2021, NDAA-compliant**, and meets industry standards for **cybersecurity and data protection**. Our team will ensure that all installed equipment is **properly secured, encrypted, and configured** to prevent unauthorized access.

***Reference;***

Transylvania County

Cameron Sexton - Deputy Director of Emergency Management

***Contact Information;***

Cameron Sexton

(828) 577-1792

[cameron.sexton@transylvaniacounty.org](mailto:cameron.sexton@transylvaniacounty.org)

Canfor Forest Products

Tyler Hadley - Director of IT Delivery

***Contact Information***

101 Dauphin St Ste 600

Mobile, Alabama, 36602-3209

(604) 661-5241

[tyler.hadley@canfor.com](mailto:tyler.hadley@canfor.com)

Wayne-Sanderson Farms

Kenny Vass -Lead IT -Dobson Plant

***Contact Information***

802 East Atkins Street, Dobson, NC

(336) 386-5835

**Please see attached reference document for (3) reference letters.**

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## Requested References

1. We, at Canfor, have been very pleased with SCW and their previous installs. We consider SCW a Canfor business partner, meaning they have been great at helping design solutions that fit our business needs rather than just being a Vendor that we order hardware from. They have been installing camera systems throughout many of our sites across the southeast, just concluding one of our largest installs yet at our new sawmill in Axis, AL, a camera system including NVRs, camera switches and well over 100 cameras. SCW also did a great job training our users on the functionality of their systems providing two separate onsite training sessions for our employees. James did a great job and the site was very pleased!!

I strongly recommend SCW to anyone looking for not just a camera hardware vendor but also a dedicated team looking to design a camera system to fit your business needs.

### Canfor Forest Products

Tyler Hadley - Director of IT Delivery  
101 Dauphin St Ste 600  
Mobile, Alabama, 36602-3209  
(604) 661-5241  
[tyler.hadley@canfor.com](mailto:tyler.hadley@canfor.com)

2. On behalf of Ferris Development Group, I want to extend my sincerest gratitude to SCW Security Cameras for the exceptional service provided at University Storage - Charlotte, located at McCullough Commons in the heart of Queen City. From the moment we engaged with their sales team, we were impressed by their professionalism and expertise. The team was incredibly knowledgeable, helping us navigate through various security options to ensure the best solutions for our facility's needs. Their attention to detail and dedication to customer satisfaction were truly remarkable. The installation team went above and beyond, delivering a seamless experience. They were efficient, punctual, and ensured the setup was done with precision, making sure everything was fully operational. Their communication throughout the entire process was excellent, and

they ensured we were completely satisfied with the final setup. SCW Security Cameras has undoubtedly set a new standard in both sales and customer support. We couldn't be more pleased with the outcome of this partnership and highly recommend them to anyone in need of top-notch security solutions. Thank you, SCW Security Cameras, for your outstanding service! Sincerely, Eric Associate Asset Manager Ferris Development Group.

Eric Norman - Asset Management  
Ferris Development  
(774) 272-3867  
[eric@ferrisdevelopment.com](mailto:eric@ferrisdevelopment.com)  
430 E McCullough Dr, Charlotte, NC 28262

3. Wayne Farms Technical Support Admin, Kenny Vass, was tasked with finding a reliable and local security partner to design and install a new surveillance system from the ground up. But with 4 facilities that included a processing plant, two feedlots and a hatchery, they needed a security company with the capability and experience to handle a setup of that size. SCW was chosen for the project based on its industry-leading solutions and proven track record in delivering the setup and network infrastructure required for a camera network of this size. To address any concerns, SCW worked with Kenny on network design throughout the project.

Wayne-Sanderson Farms  
Kenny Vass -Lead IT -Dobson Plant  
802 East Atkins Street, Dobson, NC  
(336) 386-5835



Transylvania County Schools : Brevard High School

Surveillance System Installation-10644891217

Brevard High School Imperial 128 & 99 Sheriff Surveillance System Installation -  
REVISED FINAL

**Proposal Number**      20250213-6378  
**Proposal Valid Until**    04/14/2025  
**Address**                    609 North Country Club Road  
                                      Brevard, NC 28712

Equipment

Cable Run to Switch - cable-run-switch  
\$0.00 each

Cable Run to Switch

Qty: 7 | Total: \$0

The Sheriff 8.0 - 26DF8M-IK10-V2



\$325.00 each

The Sheriff 8.0 - 26DF8M-IK10 - 8MP (4x1080P) Vandal Proof Fixed Wide Angle Lens IK10 Dome Camera. Electrical Box Mount included. Additional mounting options available. Not included. Ask for details.

Qty: **99**

Total: **\$32175**

### **8 Port Gigabit PoE Switch - SW10P-EXT-GB**

\$285.00 each

SCW 8 Port Gigabit PoE Switch with Extended Transmission + 2 Uplink Port. These PoE switches are required for powering and networking IP cameras. They can also be used for network topology if needed to consolidate cable runs or if you need to extend cable runs beyond 300'. They communicate with the NVR through the router on the same network. We have multiple PoE switch options (4, 8, 16, 24 ports) if you prefer another configuration. 8x10/100/1000Mbps PoE Ethernet ports. 2x Gigabit Ethernet uplink ports. PoE complies with IEEE802.3af/at, up to 30W for a single port. \*1U Rack Mount Ears Included\*

Qty: **3**

Total: **\$855**

### **SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3**

\$515.00 each

These PoE switches are required for powering and networking IP cameras. They can also be used for network topology if needed to consolidate cable runs or if you need to extend cable runs beyond 300'. They communicate with the NVR through the router on the same network. We have multiple PoE switch options (4, 8, 16, 24 ports) if you prefer another configuration. 16x10/100/1000Mbps PoE Ethernet ports. 2xGigabit Ethernet. 2xSFP. PoE complies with IEEE802.3af/at, up to 30W for a single port. \*Includes 1 pair of 1U Rack Mount Ears\*

Qty: **6**

Total: **\$3090**

### **SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT**

\$630.00 each

These PoE switches are required for powering and networking IP cameras. They can also be used for network topology if needed to consolidate cable runs or if you need to extend cable runs beyond 300'. They communicate with the NVR through the router on the same network. We have multiple PoE switch options (4, 8, 16, 24 ports) if you prefer another configuration.

Qty: **4**

Total: **\$2520**

### **SCW 4 Port Gigabit Switch - SW05PEXT-V3**

\$195.00 each

SCW 4 port Gigabit Switch

Qty: **1**

Total: **\$195**

### **The Imperial 128 Channel 4K NVR - IMP128**

\$9,999.00 each

This NVR can process and store the video feeds up to 128 cameras, and is guaranteed true 1080p resolution @ 30 frames per second across all channels. The Imperial 128 also has capacity for up to 16 hot swappable hard drives. External PoE switches will be required to power and network any IP camera used with this recorder. Once networked to an internet router with sufficient upload bandwidth, my tech team can help you setup remote viewing via smartphone, tablet, mac or pc. Any VGA or HDMI monitor is compatible with this unit. Includes two LAN ports/NICS for more versatile networking. Monitors Not Included.

Qty: 1

Total: **\$9999**

### **12x10x5 Inch 120 VAC Weatherproof Enclosure with Heater and 85° Turn-on Cooling Fan - EN-121005-120VAC**

\$575.00 each

A rugged weatherproof enclosure that is ideal for both indoor and outdoor applications. Constructed from molded halogen free self extinguishing fiberglass reinforced polyester (FRP), it is well suited for high or low temperature as well as corrosive environments. The integral mounting flange allows it to be wall mounted as well as on a flat surface without the need for extra mounting hardware. The fully gasketed lid features a stainless steel continuous hinge and stainless steel quick release latches with padlock hasps. Includes 120 VAC Mounting Plate with Lightning Protection. The aluminum mounting plate features standard surge protected duplex 120 VAC outlets and a terminal block for easy hook up to the externally provided line power. In addition, the unit can accept up to two optional bulkhead-mount N-Type lightning protectors to protect the coaxial cable runs. Thermostat-controlled 200W heating system and cooling fan. The heater turns on when the internal temperature drops to 40° F (4° C)  $\pm 7^\circ$  and turns off at 60° F (15° C)  $\pm 5^\circ$ . The heater does not require the use of any of the AC outlets, leaving them all available for your equipment. No extra room for the heater is required since it is mounted underneath the plate. For cooling, the NB121005-1HF-1 includes a thermostat-controlled 7.5W (Max) fan. The high airflow, low noise fan used allows air to be pushed or pulled through the enclosure. Filters for both ports are easily removable for cleaning and replacement. The fan turns on when the internal temperature rises to 85° F (29° C)  $\pm 5^\circ$  and turns off at 67° F (19° C)  $\pm 10^\circ$ . The cooling fan does not require the use of any of the AC outlets, leaving them all available for your equipment.

Qty: 6

Total: **\$3450**

### Additional Power Supply for The Imperial 128 Channel NVR - PS-IMP128

\$400.00 each

Additional AC Power Supply for The Imperial 128 Channel NVR.

Qty: **1**

Total: **\$400**

### Hard Drive, 12TB - 12TB-HD

\$550.00 each

12TB Surveillance Grade Hard Drive Built for 24/7 reliability and operation 3 Year Warranty.

Qty: **11**

Total: **\$6050**

### Ubiquiti airMAX 5GHz NanoBeam AC Kit (1 x NBE-5AC-GEN2(US) | 1 x UB-AM | 1 x 100' shielded PMC) - NBE-5AC-G2-KIT

\$306.00 each

Ubiquiti airMAX 5GHz NanoBeam AC Gen 2 Outdoor point to point and multi point directional antenna with 450Mbps capacity. Kit includes PrismStation 5AC, 90 degree antenna, mounting bracket, and 100' shielded Cat5e patch cable.

Qty: **6**

Total: **\$1836**

### Ubiquiti Inline Surge Protection Kit (2 x ETH-SP-G2 | 2 x 3' patch cables) - ETH-SP-G2-KIT

\$30.00 each

Inline surge protection kit. Includes two inline surge protection devices for protecting outdoor Ethernet devices from damaging electrostatic discharge and surges and two 3' patch cables.

Qty: **8**

Total: **\$240**

**Ubiquiti Prism Station Kit with 90 degree antenna (1 x PS-5AC-US | 1 x Horn-5-90 | 1 x UB-AM | 1 x 100' shielded PMC) - PS-5AC-90-KIT**

\$550.00 each

Featuring a die-cast aluminum base and interchangeable horn antenna, the PrismStation 5AC with proprietary airMAX ac chipset and dedicated management Wi-Fi isolates beam communications between your devices. Ideal as an AP in crowded RF environments such as urban areas. Kit includes PrismStation 5AC, 90 degree antenna, mounting bracket, and 100' shielded Cat5e patch cable.

Qty: **1**

Total: **\$550**

**Ubiquiti Rocket Prism 5AC Gen 2 Kit with 360 antenna (1 x RP-5AC-Gen2 | 1 x AMO-5G13 | 1 x UB-AM | 1 x 100' shielded PMC) - RP-5AC-360-KIT**

\$600.00 each

The Rocket 5AC Prism Gen2 features revolutionary airPrism RF filtering technology, proprietary airMAX ac chipset, and dedicated management Wi-Fi for easy mobile app support and fast setup. Deploy the Rocket 5AC Prism Gen2 for PtP or PtMP links in high-noise environments. Kit includes Rocket 5AC Prism Gen2, 360 degree antenna, mounting bracket, and 100' shielded Cat5e patch cable.

Qty: **1**

Total: **\$600**

**Wattbox IP Power Conditioner - 5 Controlled Outlets - SAWBPC5**

\$545.00 each

The WattBox VersaBox 300 Series feature five IP-enabled, individually controllable outlets and pairs perfectly with our Strong VersaBox™ Pro 14", VersaBox™ Pro 8", or VersaMount™. It "drops in" to any of these boxes, utilizing in-wall space beneath the box to save precious real estate inside the box for other equipment. It also provides three lines of defense – Self-Healing Auto Reboot, OvrC Home, and OvrC – to fix problems and prevent truck rolls. Add in robust surge protection and a dealer-centric smart outlet design, and you have a power conditioner built for every job in the queue.

Qty: **1**

Total: **\$545**

**Wattbox Rack Mount Ears - SAWBRME**

\$16.00 each

A quick mounting solution that helps you place a SAWBPC5 in any rack! These custom-fit ears free up much-needed space on the back of the rack, and provide an easy fix for medium-sized jobs. They even allow for Wattbox rotation when installed on the rack, preserving mounting flexibility in any situation. Combined with a small power strip, they also give back your extra always-on outlets. Ears fit left to right in the middle of the rack. Package does not come with rack screws.

Qty: **1**

Total: **\$16**

**Equipment Subtotal**

**\$62,521.00**

**Product Licenses**

(billed separately)

No recurring fees or licenses Required for this Equipment.

**Installation Services**

## Cabling

Installation of structured network cabling for security cameras, including routing through walls, ceilings, and floors as necessary. All cabling will be installed per ANSI/TIA, EIA, and ISO standards, properly terminated, labeled, and supported according to NEC (National Electrical Code) requirements. Proposal assumes all cable runs to cameras are in compliance with distance limitations based on switch type (325' for standard PoE devices or 700' when using an SCW device with extended transmission).

- Labor includes decommission of existing camera equipment.
- Cameras 11, 19, 22, 24, 25, 33, & 35 have been removed from the quote and Interior site maps. They are illustrated on the Exterior maps as new runs to avoid duplication errors.
- Exception 51 Interior Cameras & 48 Exterior Cameras for a total of 99 Cameras.

Qty

106

Materials & Labor

\$60,931.78

## Camera Mounting

Mounting of Cameras at designated locations with appropriate electrical boxes, specialty brackets, and weatherproofing to ensure ease of maintenance and camera longevity.

Qty

99

Materials & Labor

\$22,502.57

## NVR Provisioning & Networking

Installation of the Network Video Recorder (NVR), switches, patch panels, and all necessary networking equipment at the agreed-upon location. This includes full provisioning of the NVR and camera system, followed by a final review conducted by the SCW Tech Support Team. We will establish connectivity to the client-provided LAN and configure remote viewing, provided the client supplies the necessary ISP connection. This proposal assumes adequate rack or wall space is available for the physical security equipment, along with access to sufficient power.

- *Cameras are open platform and capable of integration with access control systems depending on the open capabilities of the Access control system.*

Materials & Labor

\$2,207.82

SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
8 Port Gigabit PoE Switch - SW10P-EXT-GB	
8 Port Gigabit PoE Switch - SW10P-EXT-GB	
8 Port Gigabit PoE Switch - SW10P-EXT-GB	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
The Imperial 128 Channel 4K NVR - IMP128	

## Other Equipment

- Client is responsible for connecting NEMA boxes to power.
- Proposal includes mounting and configuration of **2** Wireless Access Point and **6** Wireless Transmission Node with in-line surge protection including grounding and Ubiquiti Ethernet Surge Protectors for each antenna.
- Install NEMA rated Enclosure & Prep for Electrical Install (Complete as Service Call Prior to Install Date & Request Notification of Electrical Outlet Install)

Qty		
6	12x10x5 Inch 120 VAC Weatherproof Enclosure with Heater and 85° Turn-on Cooling Fan - EN-121005-120VAC	

## Materials & Labor

**\$2,292.83**



Qty		
6	Ubiquiti airMAX 5GHz NanoBeam AC Kit (1 x NBE-5AC-GEN2(US)   1 x UB-AM   1 x 100' shielded PMC) - NBE-5AC-G2-KIT	
1	Ubiquiti Prism Station Kit with 90 degree antenna (1 x PS-5AC-US   1 x Horn-5-90   1 x UB-AM   1 x 100' shielded PMC) - PS-5AC-90-KIT	Intended to transmit signal to Field House and New Gym.
1	Ubiquiti Rocket Prism 5AC Gen 2 Kit with 360 antenna (1 x RP-5AC-Gen2   1 x AMO-5G13   1 x UB-AM   1 x 100' shielded PMC) - RP-5AC-360-KIT	For north side of map. Intended to transmit to Barn, Baseball Concession, Band Building, and Press Box.

### Additional Services

<ul style="list-style-type: none"> <li>(2) 40' Straight Scissor Lift Rental (Monthly) <b>\$3,210.00</b></li> </ul>	\$6,420.00

### Materials & Labor

**\$1,848.00**

### Installation Total

**\$89,783.00**

### Project Totals

<b>Project Subtotal</b>	<b>\$152,304.00</b>
<b>Equipment Discount</b>	<b>-\$13,721.00</b>
<b>Additional Discount</b>	<b>\$4,572.00</b>
<b>Additional Discount Notes</b>	Bulk Discount for 25+ Cameras

**Project Total (before tax)**

**\$134,011.00**

**Financing available with LEAF Commercial Capital** [Click for  
Applicat](#)

**LEAF: 24 Month Term Monthly Payment** \$6,189.9

**LEAF: 36 Month Term Monthly Payment** \$4,329.9

(OTHER TERM LENGTHS AVAILABLE)

### **Standard Assumptions**

- An appointed representative, to act as a single point of contact for the SCW onsite foreman or personnel, is required. The client designee will have the authority to execute written change orders upon an agreement of both parties.
- Client will provide installation personnel with access keys or escorts for SCW to perform the service in a timely and cost effective manner.

- Client agrees to clear all camera mounting locations and cable pathways of obstructions so that SCW can easily access the location and place ladders as necessary to perform the service in a timely and cost effective manner.
- Client agrees to reimburse SCW for any fees for required vendor credentialing platforms and permits.
- Demo of existing equipment is outside the scope of work unless otherwise specified under Other Services
- Assuming all existing conduit pathways between buildings are clear and unobstructed.
- If a lift or aerial platform work is included in this quote, the quoted price is limited to the period specified. A change order may be applied if delays due to adverse weather conditions or unexpected or unforeseen subsidence or unstable ground conditions requires an extension of the equipment rental period.
- All conduit work, trenching, coring, boring, back boxes, pull strings, and sleeves for all security devices will be provided by others.
- Special-order equipment is not eligible for return once delivered to project site.

North Carolina Alarm Systems License # 103912-CSA  
Virginia DCJS ID# 11-20002



Security Camera Warehouse

# Installation Agreement for Transylvania County Schools/ Brevard High School\_Surveillance System Installation- 10644891217\_20250213-6378

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Security Camera Warehouse

11 Richland Street, Asheville, NC 28806

www.security-camera-warehouse.com • 828-483-4237

North Carolina Alarm Systems License # 103912-CSA

Virginia DCJS ID# 11-20002

This Agreement is between Security Camera Warehouse, Inc. a Delaware Corporation, hereinafter referred to as "Installer," and Transylvania County Schools of 609 North Country Club Road

Brevard, NC 28712, the legal tenant and/or owner, hereinafter referred to as "Owner."

In consideration of the promises herein, it is mutually agreed as follows:

1. The Contract shall be made up of the Installation Agreement, all plans, drawings, schedules and specifications attached to and referenced in this Installation Agreement.
2. Installer agrees to perform and complete, and furnish the necessary labor and materials, including tools, required to perform and complete all the items listed and detailed in SECTION D: SCOPE OF WORK and PAYMENT and hereafter referred to as the "Work." All work to be completed in a workmanlike manner according to standard practices and subject to all stipulations and conditions specified in SECTIONS A-D of this Agreement.
3. Installer and Owner agree to a flat fee as specified in SECTION D: SCOPE OF WORK and PAYMENT. Owner agrees to pay or cause to be paid to Installer in consideration for his performance of the Work, payment as specified in SECTION D: SCOPE OF WORK and PAYMENT.

## SECTION A: INSTALLER RESPONSIBILITY

1. GENERAL DUTIES AND INSTALLATION PROCEDURE: Installer shall supervise and direct the Work. Installer shall be

solely responsible for and have control over installation means, methods, techniques, sequences and procedures and for coordinating all portions of the Work under this Agreement. Owner may not retain subinstallers, material-men or suppliers directly to perform any portion of the Work.

2. SUBINSTALLERS: Installer may use Subinstallers to perform some of the Work. Installer shall ensure that all subinstallers have the proper training and job oversight. Installer shall ensure that the quality of the Work performed by subinstallers is consistent with the best practices in the industry and the quality of the Work on other Security Camera Warehouse, Inc. projects.

3. LICENSES AND INSURANCE: Installer agrees to fully comply with all local, state and federal licensing requirements. SCW is duly licensed by the North Carolina Alarm System Licensing Board (3101 Industrial Drive, Suite 104, Raleigh, NC 27609, 919-788-532). Installer agrees to carry Installer's Liability Insurance in the sum of One Million Dollars (\$1,000,000). Installer also agrees to carry Workers Compensation Insurance coverage on all employees and subinstallers performing work on the project. A copy of the Certificate of Insurance will be provided to Owner upon request.

4. PERMITS AND CODES: Installer and subinstallers will obtain all permits necessary for completion of the Work and will comply with all permitting requirements. All Work to be done as a part of this Agreement will be in compliance with the building codes presently in force in the municipality where the project is located.

5. SUBSTANDARD FRAMING AND UTILITIES: Except as specifically noted otherwise in the Scope of Work, the Scope of work anticipates that all framing, wiring, plumbing and other utilities that are not visible before the start of the Work are of standard quality and not deficient. In the event that there is any substandard or deficient framing, wiring, plumbing, or other utilities that must be replaced, repaired or reworked in order to complete the Work, the additional cost of its repair or replacement will be paid for by Owner, as an additional charge above the price in this Agreement.

6. EXISTING OUT OF PLUMB AND OUT OF LEVEL CONDITIONS: Except as specifically noted in the Scope of Work, Installer is not responsible for correcting existing out of plumb or out of level conditions in the existing structure.

7. TERMITES AND ROT: Except as specifically noted in the Scope of Work, Installer is not responsible for correcting damage caused by termites or rot.

8. MATCHING EXISTING FINISHES: Owner acknowledges that exact duplication of existing textures, colors, finishes and planes to blend with the existing structure may not be possible in every instance. Installer will have met his obligation with respect to such duplication if Installer makes every reasonable effort to match existing textures, colors, finishes and planes, consistent with standard industry practice and promptly notifies Owner when such matches cannot reasonably be achieved.

9. HAZARDOUS MATERIALS: Except as specifically noted in the Scope of Work, Installer will not be liable for testing, removal, or disposal costs due to asbestos, lead, chlorofluorocarbons, or any other hazardous materials(as defined by the Environmental Protection Agency) contained in existing building materials. Owner shall be responsible for such testing, removal, encapsulation and disposal and the costs shall be paid for by the Owner as an additional charge above

the price in this Agreement.

10. RADON: Except as specifically noted in the Scope of Work, Installer will not be liable for testing or mitigation costs due to the presence of radon gas.

11. CONCEALED CONDITIONS: Installer agrees to promptly notify Owner about any concealed conditions which will require changes in the Scope of Work.

12. CLEANLINESS AND DEBRIS: Installer will take care to store tools, materials and debris in an organized manner as convenient as possible for Owner without sacrificing work efficiency. Trash and debris will be stored on site in a designated area and removed on a timely basis throughout the project and final removal of all debris shall be upon completion of the Work. The work site shall be kept broom clean. No cleaning service is provided.

13. JESSICA LUNSFORD ACT: Under North Carolina law, certain sex offenders are prohibited from coming onto school campuses. Installer agrees to conduct an annual check of the N.C. Sex Offender and Public Protection Registration Program, the N.C. Sexually Violent Predator Registration Program and the National Sex Offender Registry for all of its employees whose job involves entering campus while students are present as part of the job. The Owner prohibits any personnel listed on such registries from being on any property owned or operated by the Owner and from having any direct interaction with students. As a term of the Agreement, said checks must be performed by the Installer and reported to the Owner's Superintendent or designee, if Installer's employees will be entering campus while students are present. **Under provisions set forth in the Jessica Lunsford Act under North Carolina law, the signature below certifies that neither Installer nor any employee or agent of Installer is listed as a sex offender on the N.C. Sex Offender and Public Protection Registration Program, the N.C. Sexually Violent Predator Registration Program, and/or the National Sex Offender Registry.**

14. COMPLIANCE WITH LAW AND BOARD POLICY: Installer agrees to comply with all federal and State laws, rules, regulations, administrative requirements, and the following Board of Education Policies and Procedures applicable to its provision of the services described hereunder during the term of the Agreement, if any: Board Policies 5025 – *Prohibition of Drugs and Alcohol*; 5026/7250 – *Smoking and Tobacco Products*; 5027/7275 – *Weapons and Explosives Prohibited*. Installer declares that it has complied with all federal, state, and local laws and regulations regarding business permits, certificates, and licenses that may be required to carry out the work to be performed under the Agreement.

#### SECTION B: OWNER RESPONSIBILITIES

1. GENERAL DUTIES: Owner(s) warrants and represents that Owner has the legal capacity, including sole ownership of or leasehold interest in the property on which the Work is to be performed, to enter into this Agreement with Installer. Owner will provide a safe and secure work site for Installer. Owner agrees not to modify the property or dwelling during the course of the project in such a manner as to render it a less safe and secure work site for Installer than at the date of this Agreement. Owner will promptly notify Installer of any change that will affect Installer's ability to perform the Work. Owner will also make timely payments to Installer according to the payment terms of this Agreement.

2. UTILITIES: All telephone, electricity, gas, water, heat and sewage disposal costs necessary for the construction process will be provided by Owner.

3. SITE INSPECTIONS: Owner (or any person appointed by Owner) may make reasonable inspections of the work site, provided that such inspections do not interfere with the work being done, and that they may be done safely. Owner (or any person appointed by Owner) shall be at their own risk while on the work site and shall take proper precautions for their own safety.

4. WORKSITE ACCESS: Owner agrees to remove personal belongings from work areas, staging areas, and materials storage areas on a timely basis as the project progresses. Owner agrees to keep children and pets away from work areas, staging areas, material and debris storage areas. Owner accepts all responsibility for the management and well-being of any children, guests or pets left on site during the work day.

5. OWNER RELATIONS WITH SUBINSTALLERS AND EMPLOYEES: Owner agrees to address any issue or questions concerning the Work only to Installer. No agreements of any kind shall be made between Owner and any supplier, subinstaller or employees participating in the project, without written approval of Installer.

6. OWNER COORDINATION WITH INSTALLER: Owner agrees to furnish Installer with all details and decisions about unspecified construction details that must be made during the course of the Work within 24 hours of Installers request for such information. Owner agrees to promptly agree/decline to any changes in the Scope of the Work that may arise.

#### SECTION C: GENERAL CONDITIONS

1. CONTRACT DOCUMENTS: Installer and Owner warrant and represent that they have read and are familiar with all of the terms, conditions and obligations in the Contract. The Contract is comprised of this Installation Agreement, all plans, schedules and specifications attached to and referenced in this Installation Agreement. In the event of a conflict between this Installation Agreement, the plans, schedules, and specifications, the terms of this Installation Agreement shall be controlling.

2. ENTIRE AGREEMENT: The Contract constitutes the entire agreement between Installer and Owner.

3. ITEMS NOT SPECIFICALLY INCLUDED: Items of work not specifically included in the Scope of Work are not part of the Contract. Work may be added to the Scope of Work and will become part of the Contract only upon execution of an additional written Installation Agreement, signed by Owner and Installer.

4. PHOTO RELEASE: SCW reserves the right to take photograph and video of work for marketing and training purposes.

5. PARKING, WORK HOURS AND SITE ACCESS: Owner agrees to make available to Installer areas for material and debris storage and areas for staging and working until completion of the Work. Owner agrees to make available daily and/or long-term parking for vehicles that may be used as part of the Work. Installer agrees to work only between the hours of 7:00 AM and 6:30 PM, Monday through Saturday, unless permission to work other hours is given by Owner. Owner shall provide access to all locked areas that require access by Installer. Installer shall not make copies of any keys without the written consent of Owner. Keys and any copies shall be returned at completion.

6. DELAYS IN CONSTRUCTION: Installer agrees to pursue work diligently through completion of the Work. Installer agrees to complete Work within the time limits specified in this Agreement, unless that schedule becomes impossible to follow due to a Just Delay. A Just Delay shall mean any delay due to serious illness, accident, fire, war, riot, lightning, earthquake, poor weather, strikes, theft, vandalism, unavailability of materials, unreasonable delays in delivery of materials, unreasonable delays caused by subinstallers or ancillary trade work, delays caused by inspectors, extra work ordered separate Installation Agreement, extra work ordered by Owner, failure of Owner to make decisions or provide information or access, failure of Owner to make payment, discovery of concealed conditions, filled ground or rock, substandard framing and utilities, out of plumb and out of level conditions, termites and rot, hazardous material, radon, government actions, or other causes beyond Installer's control. Owner shall make no demand for liquidated damages for delays or actual damages for Just Delays.

7. PAYMENT SCHEDULE: Owner shall pay Installer promptly in accordance with the terms set forth below in SECTION D: SCOPE OF WORK and PAYMENT AMOUNT. Timely payment is of the essence.

Prior to commencement of work Installer shall invoice Owner for Equipment total listed in SECTION D: SCOPE OF WORK and PAYMENT AMOUNT payable within 30 days, according to the terms outlined in the separately executed Purchase Order Terms agreement. Installer shall invoice owner for the installation services total listed in SECTION D: SCOPE OF WORK and PAYMENT AMOUNT together with payment for any agreed upon Change Orders upon completion of work.  
This invoice will be payable within 30 days, according to the terms outlined in the separately executed Purchase Order Terms agreement.

Installer agrees to pay all employees, material suppliers, and subinstallers providing services on this project.

8. TERMINATION OF THIS AGREEMENT BY OWNER: Owner may terminate this Agreement for any of the following reasons:

a. Except in the case of a Just Delay, failure of Installer to perform scheduled Work on the project for a period of ten (10) business days unless the absence has been approved in writing by Owner. b. Except in the case of a Just Delay, failure of Installer to remedy Building Department citations or notices within ten (10) business days unless the delay has been approved in writing by Owner. c. Substantial failure of Installer to satisfactorily comply with the conditions of this Contract. Owner must give ten (10) days written notice of intent to terminate this Contract. During that time, if the grounds for termination are remedied by Installer, the Contract will still remain in force. In the event of termination of the Contract by Owner, Owner shall remain liable to pay Installer for reimbursable Contract costs, including overhead and profit, applicable to all labor, materials and supplies Installer has utilized or ordered for the Work prior to the effective date of termination.

9. TERMINATION OF THIS AGREEMENT BY THE INSTALLER: If Owner fails to make any payment within five (5) days of its submittal date, or fails to cooperate with Installer to the point where further project progress is impossible or prohibitively expensive, or unreasonably withholds consent for an amendment in the scope of work necessitated by an instruction or order from a regulatory body or an inspector, or withholds consent to an amendment in the scope of



work necessitated by any of the conditions identified in this Contract, Installer may stop work until problem is resolved or terminate the Contract upon ten (10) days written notice to Owner. In the event of such termination, Owner will be fully liable for the reimbursable project costs related to all of the work actually executed as of the effective date of termination, including overhead and profit. In addition, Owner will be liable for the cost of any reasonable losses caused to Installer because of the termination. Installer will have no obligation to perform further work once termination notice is given, until such time as the problem is resolved. If the problem is resolved before the end of the notice period, this Agreement will remain in force, except that any completion dates will be extended by the number of days between termination notice and resolution.

10. TERMS OF ENFORCEMENT: The Contract shall be legally binding on Installer and Owner for themselves, their heirs, executors, successors and assignees. The Contract contains the entire agreement between Owner and Installer, supersedes any and all prior Agreements and understandings between the parties, and may not be changed unless mutually agreed upon in writing by both parties. In the event any provision of the Contract is found legally unenforceable, such unenforceability shall not prevent enforcement of any other provision of this Contract. The Contract shall be governed by the Laws of the State of North Carolina.

11. WARRANTIES: Installer will provide a warranty for a period of one (1) year on general construction materials and labor, one (1) year on all third party accessories, and three (3) years on all SCW brand equipment. Installer will not provide any warranty unless all materials, labor and construction items purchased or provided by Installer and invoiced are paid for in full by Owner. The warranty period will commence upon substantial completion of the project. If Owner reports defective materials or workmanship within the specified time period, Installer will repair or replace the problem items, or otherwise remedy the defect, at Installer's option. All other warranties, verbal written or implied, are disclaimed including the implied warranties of the habitability, workmanlike construction, merchantability and fitness for a particular purpose, and in no event will Installer be held liable for incidental or consequential damages or losses.

12. LEGAL FEES: If a suit, action or arbitration is instituted in connection with any controversy arising out of the Contract, the prevailing party shall be entitled to recover from the non-prevailing party its costs and reasonable attorney's fees.

13. WAIVER OF PERFORMANCE: Waiver by any party of strict performance of any provision of the Contract shall not be considered a waiver of the same provision in the future, or of any other provision.

14. DISPUTE RESOLUTION: In the event any dispute or difference should arise between the Parties as to their rights, entitlement and liabilities under any portion of this Agreement, then the Parties agree that their disputes and differences shall be resolved, if possible, without court intervention. As such, the Parties hereby agree that mediation shall be the primary method with which to resolve any such disputes or differences, and the Parties hereby agree to submit any such dispute to a mediator. If such dispute or a portion thereof is not resolved through the primary method of mediation, the Parties agree to submit themselves to the jurisdiction of the North Carolina courts and specifically to the venue of the Buncombe County Superior Court.

15. LIENS: Installer warrants that title to each portion of the Work will pass to Owner at the time Installer receives payment from Owner for each such portion of Work. Installer further warrants that upon submitting an invoice for payment, all Work covered by the invoice shall, to the best of Installer's knowledge, be free and clear of liens, claims, security interests or encumbrances in favor of Installer, subinstallers, material suppliers, or other persons or entities making a claim by reason of having provided labor, materials, or equipment relating to the Work.

16. AUDIT: The Owner or auditors contracted by the Owner may be given access to persons and records that are generated as a result of, or are related to, the Agreement for purposes of verifying accounts and data affecting fees or performance.

17. NORTH CAROLINA PUBLIC RECORDS LAW: Installer acknowledges that the Board is subject to the requirements of North Carolina's Public Records Law ("NCPRL"), N.C.G.S. §132-1, *et. seq.* The Agreement and any related documents, papers, letters, maps, books, photographs, films, sound recordings, magnetic or other tapes, electronic data-processing records, artifacts, or other documentary material, regardless of physical form or characteristics, made or received by the Owner in connection with the transaction of the Agreement may be considered a "public record," subject to disclosure under the NCPRL. The Owner is under no obligation to notify the Installer prior to its compliance with its duties under NCPRL.

18. SEVERABILITY: The Agreement is severable and if any provisions of the Agreement are deemed invalid or illegal by a court of competent jurisdiction, the other remaining provisions of the Agreement shall remain valid and enforceable.

19. SOVEREIGN IMMUNITY: Notwithstanding any other term or provision in the Agreement, nothing herein is intended nor shall be interpreted as waiving any claim or defense based on the principle of sovereign or governmental immunity or other State or federal constitutional or statutory provision or principle that otherwise would be available to the Owner under applicable law.

20. PRE-AUDIT CERTIFICATION: Execution of the Pre-Audit Certification below is a condition precedent to the effectiveness of the signatures set forth below.

21. By acceptance of the Agreement, Installer affirms that it is not listed on the *Final Divestment List* and *Parent and Subsidiary List* located at <https://www.nctreasurer.com/inside-the-department/OpenGovernment/Pages/Iran-Divestment-Act-Resources.aspx>, which was created by the NC State Treasurer pursuant to N.C.G.S. §147-86.58, Iran Divestment Act.

#### SECTION D: SCOPE OF WORK and PAYMENT AMOUNT

1. SCOPE OF WORK: The Work to be done pursuant to the Contract is (a) listed on Attachment A: Scope of Work attached hereto and/or (b) drawn on contract plans and drawings attached hereto, and/or (c) specified in the project specifications, attached hereto, all of which are incorporated herein by reference.

2. PAYMENT AMOUNT: In consideration of the Scope of Work to be performed by Installer, Owner agrees to pay the

Installer \$44228 plus applicable taxes for agreed up on equipment and \$89783 plus applicable taxes for agreed upon installation services detailed in Proposal # 20250213-6378 :Brevard High School Imperial 128 & 99 Sheriff Surveillance System Installation - REVISED FINAL , for a project total of \$134,011.00.

Installer and Owner have read, discussed and understand the above Agreement, and all ancillary documents incorporated as Exhibits or otherwise included herein, and the Parties are in mutual agreement.

#### **Attachment A: Scope of Work and Payment Amount**

Security Camera Warehouse, INC (SCW) will supply and install equipment and/or perform labor at 609 North Country Club Road Brevard, NC 28712 (location) as detailed in Proposal # 20250213-6378:Brevard High School Imperial 128 & 99 Sheriff Surveillance System Installation - REVISED FINAL. Labor and general installation materials will be warranted for one (1) year. Scope of Services will include:

##### **CABLING - Qty: 106**

Installation of structured network cabling for security cameras, including routing through walls, ceilings, and floors as necessary. All cabling will be installed per ANSI/TIA, EIA, and ISO standards, properly terminated, labeled, and supported according to NEC (National Electrical Code) requirements. Proposal assumes all cable runs to cameras are in compliance with distance limitations based on switch type (325' for standard PoE devices or 700' when using an SCW device with extended transmission). Labor includes decommission of existing camera equipment. Cameras 11, 19, 22, 24, 25, 33, & 35 have been removed from the quote and Interior site maps. They are illustrated on the Exterior maps as new runs to avoid duplication errors. Exception 51 Interior Cameras & 48 Exterior Cameras for a total of 99 Cameras.

##### **DEVICE MOUNTING - Qty: 99**

Mounting of Cameras at designated locations with appropriate electrical boxes, specialty brackets, and weatherproofing to ensure ease of maintenance and camera longevity.

##### **HEADEND**

Installation of the Network Video Recorder (NVR), switches, patch panels, and all necessary networking equipment at the agreed-upon location. This includes full provisioning of the NVR and camera system, followed by a final review conducted by the SCW Tech Support Team. We will establish connectivity to the client-provided LAN and configure remote viewing, provided the client supplies the necessary ISP connection. This proposal assumes adequate rack or

wall space is available for the physical security equipment, along with access to sufficient power.

Cameras are open platform and capable of integration with access control systems depending on the open capabilities of the Access control system.

#### OTHER EQUIPMENT

Client is responsible for connecting NEMA boxes to power. Proposal includes mounting and configuration of 2 Wireless Access Point and 6 Wireless Transmission Node with in-line surge protection including grounding and Ubiquiti Ethernet Surge Protectors for each antenna. Install NEMA rated Enclosure & Prep for Electrical Install (Complete as Service Call Prior to Install Date & Request Notification of Electrical Outlet Install)

- 1 x Wattbox IP Power Conditioner - 5 Controlled Outlets - SAWBPC5
- 1 x Ubiquiti Rocket Prism 5AC Gen 2 Kit with 360 antenna (1 x RP-5AC-Gen2 | 1 x AMO-5G13 | 1 x UB-AM | 1 x 100' shielded PMC) - RP-5AC-360-KIT
- 1 x Ubiquiti Prism Station Kit with 90 degree antenna (1 x PS-5AC-US | 1 x Horn-5-90 | 1 x UB-AM | 1 x 100' shielded PMC) - PS-5AC-90-KIT
- 6 x Ubiquiti airMAX 5GHz NanoBeam AC Kit (1 x NBE-5AC-GEN2(US) | 1 x UB-AM | 1 x 100' shielded PMC) - NBE-5AC-G2-KIT
- 6 x 12x10x5 Inch 120 VAC Weatherproof Enclosure with Heater and 85° Turn-on Cooling Fan - EN-121005-120VAC

#### OTHER SERVICES

- (2) 40' Straight Scissor Lift Rental (Monthly) \$3,210.00
- Labor discount for 25+ Cameras - \$4,572.00

#### ASSUMPTIONS

- Client will provide installation personnel with access keys or escorts for SCW to perform the service in a timely and cost effective manner.
- Client agrees to clear all camera mounting locations and cable pathways of obstructions so that SCW can easily access the location and place ladders as necessary to perform the service in a timely and cost effective manner.
- Client agrees to reimburse SCW for any fees for required vendor credentialing platforms and permits.
- Demo of existing equipment is outside the scope of work unless otherwise specified under Other Services
- Assuming all existing conduit pathways between buildings are clear and unobstructed.

- If a lift or aerial platform work is included in this quote, the quoted price is limited to the period specified. A change order may be applied if delays due to adverse weather conditions or unexpected or unforeseen subsidence or unstable ground conditions requires an extension of the equipment rental period.
- All conduit work, trenching, coring, boring, back boxes, pull strings, and sleeves for all security devices will be provided by others.
- Special-order equipment is not eligible for return once delivered to project site.

☐ I agree to the terms outlined in this installation agreement and specifically acknowledge that I have reviewed and understood the Scope of Work provided. I accept that the services, materials, and installation processes described within the Scope of Work represent the full extent of what will be performed under this agreement. Any additional work or changes to the Scope of Work must be approved in writing by all parties involved and may be subject to additional costs

☐ This instrument has been pre-audited in the manner required by the School Budget and Fiscal Control Act. On this Date:



# Transylvania County Schools : Rosman High School

## Surveillance System Installation- 10884826421

### Rosman High School Imperial 128 & 108 Sheriff Surveillance System Installation

Proposal Number	20250213-6379
Proposal Valid Until	04/14/2025
Address	749 Pickens Highway Rosman, NC 28772

## Equipment

### Cable Run to Switch - cable-run-switch

\$0.00 each

Cable Run to Switch

Qty: 4 | Total: \$0

### The Paladin 8.0 - 26BF8M-L-A

\$325.00 each

The Paladin features a 2.8mm wide angle lens, a built in microphone and speaker, and active deterrence white light feature. The Paladin is a great choice for situations where you want a bullet, but want that giant wide angle view. Use the Paladin at gates to use two way audio through the SCW Go app with it's built in microphone and speaker. The Paladin also acts as a great restricted area camera thanks to the VCA activated white light feature with audio warnings. Electrical Mounting Box included. Other mounting options available. Not included. Ask for details.

Qty: 2 | Total: \$650

### The Sheriff 8.0 - 26DF8M-IK10-V2

The Sheriff 8.0 - 26DF8M-IK10 - 8MP (4x1080P) Vandal Proof Fixed Wide Angle Lens IK10 Dome Camera. Electrical Box Mount included. Additional mounting options available. Not included. Ask for details.

Qty: 106 | Total: \$34450

## 8 Port Gigabit PoE Switch - SW10P-EXT-GB

\$285.00 each

SCW 8 Port Gigabit PoE Switch with Extended Transmission + 2 Uplink Port These PoE switches are required for powering and networking IP cameras. They can also be used for network topology if needed to consolidate cable runs or if you need to extend cable runs beyond 300'. They communicate with the NVR through the router on the same network. We have multiple PoE switch options (4, 8, 16, 24 ports) if you prefer another configuration. 8x 10/100/1000Mbps PoE Ethernet ports. 2x Gigabit Ethernet uplink ports. PoE complies with IEEE802.3af/at, up to 30W for a single port. \*1U Rack Mount Ears Included\*

Qty: 3

Total: **\$855**

## SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3

\$515.00 each

These PoE switches are required for powering and networking IP cameras. They can also be used for network topology if needed to consolidate cable runs or if you need to extend cable runs beyond 300'. They communicate with the NVR through the router on the same network. We have multiple PoE switch options (4, 8, 16, 24 ports) if you prefer another configuration. 16x 10/100/1000Mbps PoE Ethernet ports. 2x Gigabit Ethernet. 2x SFP. PoE complies with IEEE802.3af/at, up to 30W for a single port. \*Includes 1 pair of 1U Rack Mount Ears\*

Qty: 3

Total: **\$1545**

## SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT

\$630.00 each

These PoE switches are required for powering and networking IP cameras. They can also be used for network topology if needed to consolidate cable runs or if you need to extend cable runs beyond 300'. They communicate with the NVR through the router on the same network. We have multiple PoE switch options (4, 8, 16, 24 ports) if you prefer another configuration.

Qty: 4

Total: **\$2520**

### SCW 4 Port Gigabit Switch - SW05PEXT-V3

\$195.00 each

SCW 4 port Gigabit Switch

Qty: 1

Total: **\$195**

### The Imperial 128 Channel 4K NVR - IMP128

\$9,999.00 each

This NVR can process and store the video feeds up to 128 cameras, and is guaranteed true 1080p resolution @ 30 frames per second across all channels. The Imperial 128 also has capacity for up to 16 hot swappable hard drives. External PoE switches will be required to power and network any IP camera used with this recorder. Once networked to an internet router with sufficient upload bandwidth, my tech team can help you setup remote viewing via smartphone, tablet, mac or pc. Any VGA or HDMI monitor is compatible with this unit. Includes two LAN ports/NICS for more versatile networking. Monitors Not Included.

Qty: 1

Total: **\$9999**

### 12x10x5 Inch 120 VAC Weatherproof Enclosure with Heater and 85° Turn-on Cooling Fan - EN-121005-120VAC

\$575.00 each

A rugged weatherproof enclosure that is ideal for both indoor and outdoor applications. Constructed from molded halogen free self extinguishing fiberglass reinforced polyester (FRP), it is well suited for high or low temperature as well as corrosive environments. The integral mounting flange allows it to be wall mounted as well as on a flat surface without the need for extra mounting hardware. The fully gasketed lid features a stainless steel continuous hinge and stainless steel quick release latches with padlock hasps. Includes 120 VAC Mounting Plate with Lightning Protection. The aluminum mounting plate features standard surge protected duplex 120 VAC outlets and a terminal block for easy hook up to the externally provided line power. In addition, the unit can accept up to two optional bulkhead-mount N-Type lightning protectors to protect the coaxial cable runs. Thermostat-controlled 200W heating system and cooling fan. The heater turns on when the internal temperature drops to 40° F (4° C) ±7° and turns off at 60° F (15° C) ±5°. The heater does not require the use of any of the AC outlets, leaving them all available for your equipment. No extra room for the heater is required since it is mounted underneath the plate. For cooling, the NB121005-1HF-1 includes a thermostat-controlled 7.5W (Max) fan. The high airflow, low noise fan used allows air to be pushed or pulled through the enclosure. Filters for both ports are easily removable for cleaning and replacement. The fan turns on when the internal temperature rises to 85° F (29° C) ±5° and turns off at 67° F (19° C) ±10°. The cooling fan does not require the use of any of the AC outlets, leaving them all available for your equipment.

Qty: 1

Total: **\$575**

### Additional Power Supply for The Imperial 128 Channel NVR - PS-IMP128



\$400.00 each

Additional AC Power Supply for The Imperial 128 Channel NVR.

Qty: **1**

Total: **\$400**

### Hard Drive, 12TB - 12TB-HD

\$550.00 each

12TB Surveillance Grade Hard Drive Built for 24/7 reliability and operation 3 Year Warranty.

Qty:  
**11**

Total: **\$6050**

### Ubiquiti airMAX 5GHz NanoBeam AC Kit (1 x NBE-5AC-GEN2(US) | 1 x UB-AM | 1 x 100' shielded PMC) - NBE-5AC-G2-KIT

\$306.00 each

Ubiquiti airMAX 5GHz NanoBeam AC Gen 2 Outdoor point to point and multi point directional antenna with 450Mbps capacity. Kit includes PrismStation 5AC, 90 degree antenna, mounting bracket, and 100' shielded Cat5e patch cable.

Qty:  
**10**

Total: **\$3060**

### Ubiquiti Inline Surge Protection Kit (2 x ETH-SP-G2 | 2 x 3' patch cables) - ETH-SP-G2-KIT

\$30.00 each

Inline surge protection kit. Includes two inline surge protection devices for protecting outdoor Ethernet devices from damaging electrostatic discharge and surges and two 3' patch cables.

Qty:  
**11**

Total: **\$330**

### Ubiquiti Prism Station Kit with 60 degree antenna (1 x PS-5AC-US | 1 x Horn-5-60 | 1 x UB-AM | 1 x 100' shielded PMC) - PS-5AC-60-KIT

\$550.00 each

Featuring a die-cast aluminum base and interchangeable horn antenna, the PrismStation 5AC with proprietary airMAX ac chipset and dedicated management Wi-Fi isolates beam communications between your devices. Ideal as an AP in crowded RF environments such as urban areas. Kit includes PrismStation 5AC, 60 degree antenna, mounting bracket, and 100' shielded Cat5e patch cable.

Qty: **1**

Total: **\$550**

### Wattbox IP Power Conditioner - 5 Controlled Outlets - SAWBPC5

\$545.00 each

The WattBox VersaBox 300 Series feature five IP-enabled, individually controllable outlets and pairs perfectly with our Strong VersaBox™ Pro 14", VersaBox™ Pro 8", or VersaMount™. It "drops in" to any of these boxes, utilizing in-wall space beneath the box to save precious real estate inside the box for other equipment. It also provides three lines of defense – Self-Healing Auto Reboot, OvrC Home, and OvrC – to fix problems and prevent truck rolls. Add in robust surge protection and a dealer-centric smart outlet design, and you have a power conditioner built for every job in the queue.

Qty: 1

Total: **\$545**

**Wattbox Rack Mount Ears - SAWBRME**  
\$16.00 each

A quick mounting solution that helps you place a SAWBPC5 in any rack! These custom-fit ears free up much-needed space on the back of the rack, and provide an easy fix for medium-sized jobs. They even allow for Wattbox rotation when installed on the rack, preserving mounting flexibility in any situation. Combined with a small power strip, they also give back your extra always-on outlets. Ears fit left to right in the middle of the rack. Package does not come with rack screws.

Qty: 1

Total: **\$16**

**Equipment Subtotal**

**\$61,740.00**

**Product Licenses**

(billed separately)

No recurring fees or licenses Required for this Equipment.

**Installation Services**

**Cabling**

Installation of structured network cabling for security cameras, including routing through walls, ceilings, and floors as necessary. All cabling will be installed per ANSI/TIA, EIA, and ISO standards, properly terminated, labeled, and supported according to NEC (National Electrical Code) requirements. Proposal assumes all cable runs to cameras are in compliance with distance limitations

Qty	Materials & Labor
112	<b>\$62,294.03</b>

based on switch type (325' for standard PoE devices or 700' when using an SCW device with extended transmission).

- **\*Exception\* 108 Camera locations surveyed. 65 total interior cameras, & 43 Exterior.**
- **Labor includes decommission of existing camera equipment.**

Camera Mounting

Mounting of Cameras at designated locations with appropriate electrical boxes, specialty brackets, and weatherproofing to ensure ease of maintenance and camera longevity.

Qty

108

Materials & Labor

\$21,335.28

NVR Provisioning & Networking

Installation of the Network Video Recorder (NVR), switches, patch panels, and all necessary networking equipment at the agreed-upon location. This includes full provisioning of the NVR and camera system, followed by a final review conducted by the SCW Tech Support Team. We will establish connectivity to the client-provided LAN and configure remote viewing, provided the client supplies the necessary ISP connection. This proposal assumes adequate rack or wall space is available for the physical security equipment, along with access to sufficient power.

Materials & Labor

\$1,700.61

- *Cameras are open platform and capable of integration with access control systems depending on the open capabilities of the Access control system.*

SCW 4 Port Gigabit Switch - SW05PEXT-V3	
8 Port Gigabit PoE Switch - SW10P-EXT-GB	
8 Port Gigabit PoE Switch - SW10P-EXT-GB	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
8 Port Gigabit PoE Switch - SW10P-EXT-GB	
SCW 16 Port Gigabit PoE Switch with Extended Transmission - SW16PEXT-v3	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
SCW 24 Port PoE Switch with Extended Transmission - SW24PEXT	
The Imperial 128 Channel 4K NVR - IMP128	

Other Equipment

Materials & Labor

\$2,811.49

- Client is responsible for connecting NEMA boxes to power.
- Proposal includes mounting and configuration of **1** Wireless Access Point and **10** Wireless Transmission Node with in-line surge protection including grounding and Ubiquiti Ethernet Surge Protectors for each antenna.
- Install NEMA rated Enclosure & Prep for Electrical Install (Complete as Service Call Prior to Install Date & Request Notification of Electrical Outlet Install)

Qty	
1	Pole to Barn from Concession
10	
11	

Additional Services

<ul style="list-style-type: none"><li>• 20' Scissor Lift (Monthly):<b>\$2,260.00</b></li></ul>	\$2,260.00

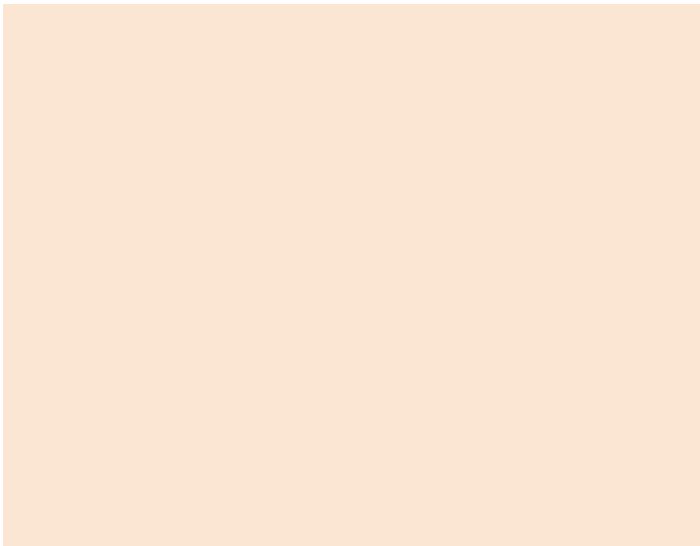
Materials & Labor

\$2,260.00

Installation Total

\$90,401.40

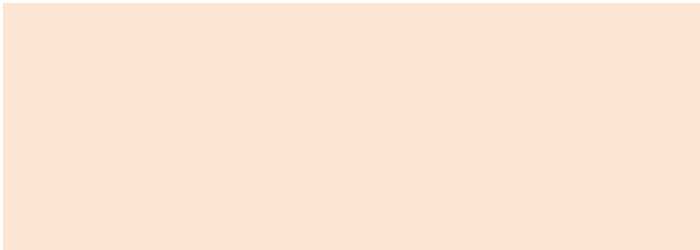
Project Totals



Project Subtotal	\$152,141.40
Equipment Discount	-\$14,066.00
Additional Discount	\$4,060.00
Additional Discount Notes	Bulk discount for 25+ Cameras

Project Total (before tax)

\$134,015.40



Financing available with LEAF Commercial Capital

LEAF: 24 Month Term Monthly Payment

LEAF: 36 Month Term Monthly Payment

(OTHER TERM LENGTHS AVAILABLE)

**Standard Assumptions**

- An appointed representative, to act as a single point of contact for the SCW onsite foreman or personnel, is required. The client designee will have the authority to execute written change orders upon an agreement of both parties.
- Client will provide installation personnel with access keys or escorts for SCW to perform the service in a timely and cost effective manner.
- Client agrees to clear all camera mounting locations and cable pathways of obstructions so that SCW can easily access the location and place ladders as necessary to perform the service in a timely and cost effective manner.
- Client agrees to reimburse SCW for any fees for required vendor credentialing platforms and permits.
- Demo of existing equipment is outside the scope of work unless otherwise specified under Other Services
- Assuming all existing conduit pathways between buildings are clear and unobstructed.
- If a lift or aerial platform work is included in this quote, the quoted price is limited to the period specified. A change order may be applied if delays due to adverse weather conditions or unexpected or unforeseen subsidence or unstable ground conditions requires an extension of the equipment rental period.
- All conduit work, trenching, coring, boring, back boxes, pull strings, and sleeves for all security devices will be provided by others.
- Special-order equipment is not eligible for return once delivered to project site.



Security Camera Warehouse

# Installation Agreement for Transylvania County Schools/ Rosman High School\_Surveillance System Installation- 10884826421\_20250213-6379

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Security Camera Warehouse

11 Richland Street, Asheville, NC 28806

www.security-camera-warehouse.com • 828-483-4237

North Carolina Alarm Systems License # 103912-CSA

Virginia DCJS ID# 11-20002

This Agreement is between Security Camera Warehouse, Inc. a Delaware Corporation, hereinafter referred to as "Installer," and Transylvania County Schools of 749 Pickens Highway Rosman, NC 28772, the legal tenant and/or owner, hereinafter referred to as "Owner."

In consideration of the promises herein, it is mutually agreed as follows:

1. The Contract shall be made up of the Installation Agreement, all plans, drawings, schedules and specifications attached to and referenced in this Installation Agreement.
2. Installer agrees to perform and complete, and furnish the necessary labor and materials, including tools, required to perform and complete all the items listed and detailed in SECTION D: SCOPE OF WORK and PAYMENT and hereafter referred to as the "Work." All work to be completed in a workmanlike manner according to standard practices and subject to all stipulations and conditions specified in SECTIONS A-D of this Agreement.
3. Installer and Owner agree to a flat fee as specified in SECTION D: SCOPE OF WORK and PAYMENT. Owner agrees to pay or cause to be paid to Installer in consideration for his performance of the Work, payment as specified in SECTION D: SCOPE OF WORK and PAYMENT.

## SECTION A: INSTALLER RESPONSIBILITY

1. GENERAL DUTIES AND INSTALLATION PROCEDURE: Installer shall supervise and direct the Work. Installer shall be

solely responsible for and have control over installation means, methods, techniques, sequences and procedures and for coordinating all portions of the Work under this Agreement. Owner may not retain subinstallers, material-men or suppliers directly to perform any portion of the Work.

2. SUBINSTALLERS: Installer may use Subinstallers to perform some of the Work. Installer shall ensure that all subinstallers have the proper training and job oversight. Installer shall ensure that the quality of the Work performed by subinstallers is consistent with the best practices in the industry and the quality of the Work on other Security Camera Warehouse, Inc. projects.

3. LICENSES AND INSURANCE: Installer agrees to fully comply with all local, state and federal licensing requirements. SCW is duly licensed by the North Carolina Alarm System Licensing Board (3101 Industrial Drive, Suite 104, Raleigh, NC 27609, 919-788-532). Installer agrees to carry Installer's Liability Insurance in the sum of One Million Dollars (\$1,000,000). Installer also agrees to carry Workers Compensation Insurance coverage on all employees and subinstallers performing work on the project. A copy of the Certificate of Insurance will be provided to Owner upon request.

4. PERMITS AND CODES: Installer and subinstallers will obtain all permits necessary for completion of the Work and will comply with all permitting requirements. All Work to be done as a part of this Agreement will be in compliance with the building codes presently in force in the municipality where the project is located.

5. SUBSTANDARD FRAMING AND UTILITIES: Except as specifically noted otherwise in the Scope of Work, the Scope of work anticipates that all framing, wiring, plumbing and other utilities that are not visible before the start of the Work are of standard quality and not deficient. In the event that there is any substandard or deficient framing, wiring, plumbing, or other utilities that must be replaced, repaired or reworked in order to complete the Work, the additional cost of its repair or replacement will be paid for by Owner, as an additional charge above the price in this Agreement.

6. EXISTING OUT OF PLUMB AND OUT OF LEVEL CONDITIONS: Except as specifically noted in the Scope of Work, Installer is not responsible for correcting existing out of plumb or out of level conditions in the existing structure.

7. TERMITES AND ROT: Except as specifically noted in the Scope of Work, Installer is not responsible for correcting damage caused by termites or rot.

8. MATCHING EXISTING FINISHES: Owner acknowledges that exact duplication of existing textures, colors, finishes and planes to blend with the existing structure may not be possible in every instance. Installer will have met his obligation with respect to such duplication if Installer makes every reasonable effort to match existing textures, colors, finishes and planes, consistent with standard industry practice and promptly notifies Owner when such matches cannot reasonably be achieved.

9. HAZARDOUS MATERIALS: Except as specifically noted in the Scope of Work, Installer will not be liable for testing, removal, or disposal costs due to asbestos, lead, chlorofluorocarbons, or any other hazardous materials(as defined by the Environmental Protection Agency) contained in existing building materials. Owner shall be responsible for such testing, removal, encapsulation and disposal and the costs shall be paid for by the Owner as an additional charge above

the price in this Agreement.

10. RADON: Except as specifically noted in the Scope of Work, Installer will not be liable for testing or mitigation costs due to the presence of radon gas.

11. CONCEALED CONDITIONS: Installer agrees to promptly notify Owner about any concealed conditions which will require changes in the Scope of Work.

12. CLEANLINESS AND DEBRIS: Installer will take care to store tools, materials and debris in an organized manner as convenient as possible for Owner without sacrificing work efficiency. Trash and debris will be stored on site in a designated area and removed on a timely basis throughout the project and final removal of all debris shall be upon completion of the Work. The work site shall be kept broom clean. No cleaning service is provided.

13. JESSICA LUNSFORD ACT: Under North Carolina law, certain sex offenders are prohibited from coming onto school campuses. Installer agrees to conduct an annual check of the N.C. Sex Offender and Public Protection Registration Program, the N.C. Sexually Violent Predator Registration Program and the National Sex Offender Registry for all of its employees whose job involves entering campus while students are present as part of the job. The Owner prohibits any personnel listed on such registries from being on any property owned or operated by the Owner and from having any direct interaction with students. As a term of the Agreement, said checks must be performed by the Installer and reported to the Owner's Superintendent or designee, if Installer's employees will be entering campus while students are present. **Under provisions set forth in the Jessica Lunsford Act under North Carolina law, the signature below certifies that neither Installer nor any employee or agent of Installer is listed as a sex offender on the N.C. Sex Offender and Public Protection Registration Program, the N.C. Sexually Violent Predator Registration Program, and/or the National Sex Offender Registry.**

14. COMPLIANCE WITH LAW AND BOARD POLICY: Installer agrees to comply with all federal and State laws, rules, regulations, administrative requirements, and the following Board of Education Policies and Procedures applicable to its provision of the services described hereunder during the term of the Agreement, if any: Board Policies 5025 – *Prohibition of Drugs and Alcohol*; 5026/7250 – *Smoking and Tobacco Products*; 5027/7275 – *Weapons and Explosives Prohibited*. Installer declares that it has complied with all federal, state, and local laws and regulations regarding business permits, certificates, and licenses that may be required to carry out the work to be performed under the Agreement.

#### SECTION B: OWNER RESPONSIBILITIES

1. GENERAL DUTIES: Owner(s) warrants and represents that Owner has the legal capacity, including sole ownership of or leasehold interest in the property on which the Work is to be performed, to enter into this Agreement with Installer. Owner will provide a safe and secure work site for Installer. Owner agrees not to modify the property or dwelling during the course of the project in such a manner as to render it a less safe and secure work site for Installer than at the date of this Agreement. Owner will promptly notify Installer of any change that will affect Installer's ability to perform the Work. Owner will also make timely payments to Installer according to the payment terms of this Agreement.



2. UTILITIES: All telephone, electricity, gas, water, heat and sewage disposal costs necessary for the construction process will be provided by Owner.

3. SITE INSPECTIONS: Owner (or any person appointed by Owner) may make reasonable inspections of the work site, provided that such inspections do not interfere with the work being done, and that they may be done safely. Owner (or any person appointed by Owner) shall be at their own risk while on the work site and shall take proper precautions for their own safety.

4. WORKSITE ACCESS: Owner agrees to remove personal belongings from work areas, staging areas, and materials storage areas on a timely basis as the project progresses. Owner agrees to keep children and pets away from work areas, staging areas, material and debris storage areas. Owner accepts all responsibility for the management and well-being of any children, guests or pets left on site during the work day.

5. OWNER RELATIONS WITH SUBINSTALLERS AND EMPLOYEES: Owner agrees to address any issue or questions concerning the Work only to Installer. No agreements of any kind shall be made between Owner and any supplier, subinstaller or employees participating in the project, without written approval of Installer.

6. OWNER COORDINATION WITH INSTALLER: Owner agrees to furnish Installer with all details and decisions about unspecified construction details that must be made during the course of the Work within 24 hours of Installers request for such information. Owner agrees to promptly agree/decline to any changes in the Scope of the Work that may arise.

#### SECTION C: GENERAL CONDITIONS

1. CONTRACT DOCUMENTS: Installer and Owner warrant and represent that they have read and are familiar with all of the terms, conditions and obligations in the Contract. The Contract is comprised of this Installation Agreement, all plans, schedules and specifications attached to and referenced in this Installation Agreement. In the event of a conflict between this Installation Agreement, the plans, schedules, and specifications, the terms of this Installation Agreement shall be controlling.

2. ENTIRE AGREEMENT: The Contract constitutes the entire agreement between Installer and Owner.

3. ITEMS NOT SPECIFICALLY INCLUDED: Items of work not specifically included in the Scope of Work are not part of the Contract. Work may be added to the Scope of Work and will become part of the Contract only upon execution of an additional written Installation Agreement, signed by Owner and Installer.

4. PHOTO RELEASE: SCW reserves the right to take photograph and video of work for marketing and training purposes.

5. PARKING, WORK HOURS AND SITE ACCESS: Owner agrees to make available to Installer areas for material and debris storage and areas for staging and working until completion of the Work. Owner agrees to make available daily and/or long-term parking for vehicles that may be used as part of the Work. Installer agrees to work only between the hours of 7:00 AM and 6:30 PM, Monday through Saturday, unless permission to work other hours is given by Owner. Owner shall provide access to all locked areas that require access by Installer. Installer shall not make copies of any keys without the written consent of Owner. Keys and any copies shall be returned at completion.

6. DELAYS IN CONSTRUCTION: Installer agrees to pursue work diligently through completion of the Work. Installer agrees to complete Work within the time limits specified in this Agreement, unless that schedule becomes impossible to follow due to a Just Delay. A Just Delay shall mean any delay due to serious illness, accident, fire, war, riot, lightning, earthquake, poor weather, strikes, theft, vandalism, unavailability of materials, unreasonable delays in delivery of materials, unreasonable delays caused by subinstallers or ancillary trade work, delays caused by inspectors, extra work ordered separate Installation Agreement, extra work ordered by Owner, failure of Owner to make decisions or provide information or access, failure of Owner to make payment, discovery of concealed conditions, filled ground or rock, substandard framing and utilities, out of plumb and out of level conditions, termites and rot, hazardous material, radon, government actions, or other causes beyond Installer's control. Owner shall make no demand for liquidated damages for delays or actual damages for Just Delays.

7. PAYMENT SCHEDULE: Owner shall pay Installer promptly in accordance with the terms set forth below in SECTION D: SCOPE OF WORK and PAYMENT AMOUNT. Timely payment is of the essence.

Prior to commencement of work Installer shall invoice Owner for Equipment total listed in SECTION D: SCOPE OF WORK and PAYMENT AMOUNT payable within 30 days, according to the terms outlined in the separately executed Purchase Order Terms agreement. Installer shall invoice owner for the installation services total listed in SECTION D: SCOPE OF WORK and PAYMENT AMOUNT together with payment for any agreed upon Change Orders upon completion of work.  
This invoice will be payable within 30 days, according to the terms outlined in the separately executed Purchase Order Terms agreement.

Installer agrees to pay all employees, material suppliers, and subinstallers providing services on this project.

8. TERMINATION OF THIS AGREEMENT BY OWNER: Owner may terminate this Agreement for any of the following reasons:

a. Except in the case of a Just Delay, failure of Installer to perform scheduled Work on the project for a period of ten (10) business days unless the absence has been approved in writing by Owner. b. Except in the case of a Just Delay, failure of Installer to remedy Building Department citations or notices within ten (10) business days unless the delay has been approved in writing by Owner. c. Substantial failure of Installer to satisfactorily comply with the conditions of this Contract. Owner must give ten (10) days written notice of intent to terminate this Contract. During that time, if the grounds for termination are remedied by Installer, the Contract will still remain in force. In the event of termination of the Contract by Owner, Owner shall remain liable to pay Installer for reimbursable Contract costs, including overhead and profit, applicable to all labor, materials and supplies Installer has utilized or ordered for the Work prior to the effective date of termination.

9. TERMINATION OF THIS AGREEMENT BY THE INSTALLER: If Owner fails to make any payment within five (5) days of its submittal date, or fails to cooperate with Installer to the point where further project progress is impossible or prohibitively expensive, or unreasonably withholds consent for an amendment in the scope of work necessitated by an instruction or order from a regulatory body or an inspector, or withholds consent to an amendment in the scope of

work necessitated by any of the conditions identified in this Contract, Installer may stop work until problem is resolved or terminate the Contract upon ten (10) days written notice to Owner. In the event of such termination, Owner will be fully liable for the reimbursable project costs related to all of the work actually executed as of the effective date of termination, including overhead and profit. In addition, Owner will be liable for the cost of any reasonable losses caused to Installer because of the termination. Installer will have no obligation to perform further work once termination notice is given, until such time as the problem is resolved. If the problem is resolved before the end of the notice period, this Agreement will remain in force, except that any completion dates will be extended by the number of days between termination notice and resolution.

10. TERMS OF ENFORCEMENT: The Contract shall be legally binding on Installer and Owner for themselves, their heirs, executors, successors and assignees. The Contract contains the entire agreement between Owner and Installer, supersedes any and all prior Agreements and understandings between the parties, and may not be changed unless mutually agreed upon in writing by both parties. In the event any provision of the Contract is found legally unenforceable, such unenforceability shall not prevent enforcement of any other provision of this Contract. The Contract shall be governed by the Laws of the State of North Carolina.

11. WARRANTIES: Installer will provide a warranty for a period of one (1) year on general construction materials and labor, one (1) year on all third party accessories, and three (3) years on all SCW brand equipment. Installer will not provide any warranty unless all materials, labor and construction items purchased or provided by Installer and invoiced are paid for in full by Owner. The warranty period will commence upon substantial completion of the project. If Owner reports defective materials or workmanship within the specified time period, Installer will repair or replace the problem items, or otherwise remedy the defect, at Installer's option. All other warranties, verbal written or implied, are disclaimed including the implied warranties of the habitability, workmanlike construction, merchantability and fitness for a particular purpose, and in no event will Installer be held liable for incidental or consequential damages or losses.

12. LEGAL FEES: If a suit, action or arbitration is instituted in connection with any controversy arising out of the Contract, the prevailing party shall be entitled to recover from the non-prevailing party its costs and reasonable attorney's fees.

13. WAIVER OF PERFORMANCE: Waiver by any party of strict performance of any provision of the Contract shall not be considered a waiver of the same provision in the future, or of any other provision.

14. DISPUTE RESOLUTION: In the event any dispute or difference should arise between the Parties as to their rights, entitlement and liabilities under any portion of this Agreement, then the Parties agree that their disputes and differences shall be resolved, if possible, without court intervention. As such, the Parties hereby agree that mediation shall be the primary method with which to resolve any such disputes or differences, and the Parties hereby agree to submit any such dispute to a mediator. If such dispute or a portion thereof is not resolved through the primary method of mediation, the Parties agree to submit themselves to the jurisdiction of the North Carolina courts and specifically to the venue of the Buncombe County Superior Court.

15. LIENS: Installer warrants that title to each portion of the Work will pass to Owner at the time Installer receives payment from Owner for each such portion of Work. Installer further warrants that upon submitting an invoice for payment, all Work covered by the invoice shall, to the best of Installer's knowledge, be free and clear of liens, claims, security interests or encumbrances in favor of Installer, subinstallers, material suppliers, or other persons or entities making a claim by reason of having provided labor, materials, or equipment relating to the Work.

16. AUDIT: The Owner or auditors contracted by the Owner may be given access to persons and records that are generated as a result of, or are related to, the Agreement for purposes of verifying accounts and data affecting fees or performance.

17. NORTH CAROLINA PUBLIC RECORDS LAW: Installer acknowledges that the Board is subject to the requirements of North Carolina's Public Records Law ("NCPRL"), N.C.G.S. §132-1, *et. seq.* The Agreement and any related documents, papers, letters, maps, books, photographs, films, sound recordings, magnetic or other tapes, electronic data-processing records, artifacts, or other documentary material, regardless of physical form or characteristics, made or received by the Owner in connection with the transaction of the Agreement may be considered a "public record," subject to disclosure under the NCPRL. The Owner is under no obligation to notify the Installer prior to its compliance with its duties under NCPRL.

18. SEVERABILITY: The Agreement is severable and if any provisions of the Agreement are deemed invalid or illegal by a court of competent jurisdiction, the other remaining provisions of the Agreement shall remain valid and enforceable.

19. SOVEREIGN IMMUNITY: Notwithstanding any other term or provision in the Agreement, nothing herein is intended nor shall be interpreted as waiving any claim or defense based on the principle of sovereign or governmental immunity or other State or federal constitutional or statutory provision or principle that otherwise would be available to the Owner under applicable law.

20. PRE-AUDIT CERTIFICATION: Execution of the Pre-Audit Certification below is a condition precedent to the effectiveness of the signatures set forth below.

21. By acceptance of the Agreement, Installer affirms that it is not listed on the *Final Divestment List* and *Parent and Subsidiary List* located at <https://www.nctreasurer.com/inside-the-department/OpenGovernment/Pages/Iran-Divestment-Act-Resources.aspx>, which was created by the NC State Treasurer pursuant to N.C.G.S. §147-86.58, Iran Divestment Act.

#### **SECTION D: SCOPE OF WORK and PAYMENT AMOUNT**

1. SCOPE OF WORK: The Work to be done pursuant to the Contract is (a) listed on Attachment A: Scope of Work attached hereto and/or (b) drawn on contract plans and drawings attached hereto, and/or (c) specified in the project specifications, attached hereto, all of which are incorporated herein by reference.

2. PAYMENT AMOUNT: In consideration of the Scope of Work to be performed by Installer, Owner agrees to pay the Installer \$43614 plus applicable taxes for agreed up on equipment and \$90401.4 plus applicable taxes for agreed upon

installation services detailed in Proposal # 20250213-6379 :Rosman High School Imperial 128 & 108 Sheriff Surveillance System Installation , for a project total of \$134,015.40.

Installer and Owner have read, discussed and understand the above Agreement, and all ancillary documents incorporated as Exhibits or otherwise included herein, and the Parties are in mutual agreement.

#### **Attachment A: Scope of Work and Payment Amount**

Security Camera Warehouse, INC (SCW) will supply and install equipment and/or perform labor at 749 Pickens Highway Rosman, NC 28772 (location) as detailed in Proposal # 20250213-6379:Rosman High School Imperial 128 & 108 Sheriff Surveillance System Installation. Labor and general installation materials will be warrantied for one (1) year. Scope of Services will include:

##### **CABLING - Qty: 112**

Installation of structured network cabling for security cameras, including routing through walls, ceilings, and floors as necessary. All cabling will be installed per ANSI/TIA, EIA, and ISO standards, properly terminated, labeled, and supported according to NEC (National Electrical Code) requirements. Proposal assumes all cable runs to cameras are in compliance with distance limitations based on switch type (325' for standard PoE devices or 700' when using an SCW device with extended transmission).

\*Exception\* 108 Camera locations surveyed. 65 total interior cameras, & 43 Exterior.Labor includes decommission of existing camera equipment.

##### **DEVICE MOUNTING - Qty: 108**

Mounting of Cameras at designated locations with appropriate electrical boxes, specialty brackets, and weatherproofing to ensure ease of maintenance and camera longevity.

##### **HEADEND**

Installation of the Network Video Recorder (NVR), switches, patch panels, and all necessary networking equipment at the agreed-upon location. This includes full provisioning of the NVR and camera system, followed by a final review conducted by the SCW Tech Support Team. We will establish connectivity to the client-provided LAN and configure remote viewing, provided the client supplies the necessary ISP connection. This proposal assumes adequate rack or wall space is available for the physical security equipment, along with access to sufficient power.Cameras are open platform and capable of integration with access control systems depending on the open capabilities of the Access control system.

## OTHER EQUIPMENT

Client is responsible for connecting NEMA boxes to power. Proposal includes mounting and configuration of 1 Wireless Access Point and 10 Wireless Transmission Node with in-line surge protection including grounding and Ubiquiti Ethernet Surge Protectors for each antenna. Install NEMA rated Enclosure & Prep for Electrical Install (Complete as Service Call Prior to Install Date & Request Notification of Electrical Outlet Install)

- 10 x Ubiquiti airMAX 5GHz NanoBeam AC Kit (1 x NBE-5AC-GEN2(US) | 1 x UB-AM | 1 x 100' shielded PMC) - NBE-5AC-G2-KIT
- 11 x Ubiquiti Inline Surge Protection Kit (2 x ETH-SP-G2 | 2 x 3' patch cables) - ETH-SP-G2-KIT
- 1 x 12x10x5 Inch 120 VAC Weatherproof Enclosure with Heater and 85° Turn-on Cooling Fan - EN-121005-120VAC

## OTHER SERVICES

- 20' Scissor Lift (Monthly): \$2,260.00

## ASSUMPTIONS

- Client will provide installation personnel with access keys or escorts for SCW to perform the service in a timely and cost effective manner.
- Client agrees to clear all camera mounting locations and cable pathways of obstructions so that SCW can easily access the location and place ladders as necessary to perform the service in a timely and cost effective manner.
- Client agrees to reimburse SCW for any fees for required vendor credentialing platforms and permits.
- Demo of existing equipment is outside the scope of work unless otherwise specified under Other Services
- Assuming all existing conduit pathways between buildings are clear and unobstructed.
- If a lift or aerial platform work is included in this quote, the quoted price is limited to the period specified. A change order may be applied if delays due to adverse weather conditions or unexpected or unforeseen subsidence or unstable ground conditions requires an extension of the equipment rental period.
- All conduit work, trenching, coring, boring, back boxes, pull strings, and sleeves for all security devices will be provided by others.
- Special-order equipment is not eligible for return once delivered to project site.

☐ I agree to the terms outlined in this installation agreement and specifically acknowledge that I have reviewed and

understood the Scope of Work provided. I accept that the services, materials, and installation processes described within the Scope of Work represent the full extent of what will be performed under this agreement. Any additional work or changes to the Scope of Work must be approved in writing by all parties involved and may be subject to additional costs

☐ This instrument has been pre-audited in the manner required by the School Budget and Fiscal Control Act. On this Date: