

## TRANSYLVANIA COUNTY SCHOOLS

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## TRANSYLVANIA COUNTY SCHOOLS FY26 BUDGET REQUEST

#### INTRODUCTION

The Transylvania County School Board of Education and the leadership of Transylvania County Schools are committed to sound stewardship of public resources and to ensuring every dollar spent provides value to our students, families, and community. We are deeply grateful for the support of our County Commissioners, who have long partnered with us in making education a priority.

Transylvania County Schools is proud to be recognized as one of the top-performing districts in North Carolina. We are currently ranked \*\*25th of 115 school districts\*\* in the state. Our success is built on high expectations, dedicated educators, and students who rise to the challenge.

#### **Our Students Are Rising**

Sectory Category	st Highlight	
State Ranking	25th out of 115 NC school districts	
	Our High Schools are ranked 10th of all traditional high schools	
Student Growth	Rosman Middle: #1 in NC for SWD growth (top 5% overall for growth)	
	Brevard HS & Rosman HS: #2 & #3 for high school growth (Region)	
A Report Prove And	RMS: #1 in reading; BMS: #3 in math (regional middle school growth)	
Proficiency Gains	BES Grade 5 Reading: +10.23 pts	
(Elementary)	• PFE Grade 4 Math: +20.00 pts	
	TCH Grade 4 Math: +17.48 pts	
Career Readiness	83.5% of eligible students earned industry credentials (Ranked #2 in NC)	
Best Teachers	#2 in NC (Niche.com)	
Workplace	91.07% of staff say their school is a good place to work and learn (2024)	
Satisfaction	#15 for Best Places to Teach (Niche.com)	

This success is driven by our outstanding teachers and staff. Continued support and investment are essential to sustain this momentum.

We will not settle for good. Our goal is to be the best.

As we look ahead to FY26, we face both opportunities and challenges. Our achievements are cause for celebration, but sustaining and expanding our progress requires intentional investment. The funding requests outlined in this report are grounded in transparency, data, and a deep respect for our shared responsibilities. We ask for your continued partnership in supporting public education in Transylvania County.

#### Budget at a glance

There are two major components of the Total Budget: Operating Budget and Capital Budget.

The Operating Budget pays for the day-to-day costs of operating the school system, such as salaries and benefits, purchased services, supplies and materials, maintenance, janitorial, and utilities. The primary funding sources for the operating budget are county tax dollars, fines and forfeitures, and interest income.

The Capital Improvements Budget pays for equipment, vehicles, major building improvements, and/or repairs to facilities. A full budget request summary is available as Attachment A.

Where are funds spent?	
The state budget pays for:	
Salaries and Benefits	Collection .
Supplies and Materials	
The local budget pays for:	
Salaries and Benefits	
Transfer to Charter Schools	
Supplies & Materials	
Utilities/Communication	
The federal budget pays for:	
Salaries and Benefits	
Supplies & Materials	

#### FIRST FUNDING PRIORITY - LOCAL SUPPLEMENT INCREASE

We propose equitable increases for all staff, scaled by years of service, to support the recruitment and retention of experienced educators.

By increasing our supplement, we are demonstrating to teachers—and to the state—that Transylvania County supports public education and values long-term commitment. In North Carolina, teachers with 15–24 years of experience do not receive annual salary step increases like others. These are often the educators most deeply embedded in our community. They mentor new teachers and are dedicated to the success of TCS students. A fair and competitive supplement scale reflects how much you value their service and commitment.

The local salary supplement has not been adjusted since 2014. Our current rates:

- 8.5% for certified staff
- 4% for district administrators
- 2% for classified staff
- 9% for 25+ NC years of service

The current cost of our supplement is: \$2,200,504.00

Neighboring counties offer more competitive packages, contributing to staff attrition and recruitment challenges.

#### Henderson County School's Current Supplement:

- 9% all certified staff
- 6.75% non-certified staff

The cost to match Henderson County School's supplement as seen above would be an increase of: **\$647,824.00** 

**Request**: Increase the supplement to match or exceed Henderson County and include an increase for our employees with 25+ years of service.

#### Option A (One rate for all, increase 25+ years):

- 9% for all staff, 9.5% for 25+ years of service
  - Total cost: \$3,047,320
  - Current supplement cost: \$2,200,504 Increase: **\$846,816.00**

#### **Option B (Surpass Henderson County):**

• 9.5% for all staff, 10% for 25+ years of service

Total cost to **exceed** Henderson County for all staff: \$3,215,811.00 Current supplement cost: \$2,200,504.00 Increase: **\$1,015,307.00** 

This request aligns with \*\*Strategic Priority II: Human Resources and Quality Staff\*\* in the upcoming 2025–2030 Strategic Plan. By increasing our local salary supplement, we directly support staff recruitment, retention, and morale—critical goals outlined in our objective to maintain a 90% or higher annual retention rate and expand a 'grow your own' pipeline of future educators.

#### SECOND FUNDING PRIORITY - SAFETY SYSTEM & VISITOR MANAGEMENT

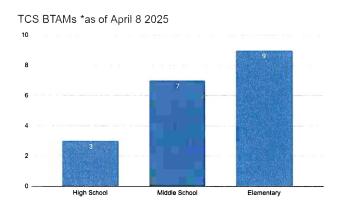
We are requesting funding for the Centegix CrisisAlert and Visitor Management System (Soul Source System). This technology enhances security and response:

- CrisisAlert badges for all staff to activate emergency alerts
- Visitor management system with ID scanning and background checks
- Facility-wide wireless alert infrastructure
- Reunification

Total 5-Year Cost: \$432,690 (can be paid over 5-years)

- Year 1: \$129,290
- Years 2–5: \$75,850 annually

With increasing threats and behavioral issues, this system will help ensure the safety of students and staff. As of April 8, of this school year, we have already had 19 threat assessments that have had to be completed. (Attachment C)



The CENTEGIX Safety Platform is a modern, comprehensive solution designed specifically to improve incident response times and increase peace of mind for students, staff, and families. It includes:

• Wearable CrisisAlert<sup>™</sup> badges that staff can use to signal emergencies instantly

- Campus-wide audio and visual lockdown notifications with real-time location tracking
- Integration with 911 and local law enforcement for faster, coordinated response
- Visitor Management and Safety Blueprint tools for managing access, reunification, and building mapping

The system runs on a private network—independent of Wi-Fi and cellular—that avoids burdening existing infrastructure. It is user-friendly, easy to install, and already protects more than 10 million students and staff nationwide. The 5-year total cost for implementation and operation in Transylvania County is \$432,690. Annual recurring fees are \$75,850. We believe this investment in safety is not only responsible but essential.

#### VISITOR MANAGEMENT SYSTEM

The CENTEGIX Visitor Management System provides a modern, comprehensive way to monitor and control access to our campuses. This system ensures that only authorized individuals enter school buildings, improving safety and operational efficiency. It offers both standard and enhanced visitor tracking features, each designed to give staff, students, and families peace of mind.

Standard Visitor Management Features:

- Driver's License Scanning: Screens visitors against sex offender registries and custom alert lists.
- Printed Badges: Custom, time-stamped badges with photos for easy identification.
- Self-Service Kiosks: Streamlined check-in/check-out at school entry points.
- Real-Time Logs: Digital tracking of all visits for transparency and compliance.

Enhanced Visitor Management with Real-Time Locating:

- Live Visitor Tracking: Visitors wear a CENTEGIX badge allowing real-time campus visibility.
- Campus Map Integration: Visitors' locations are displayed on digital maps.
- Custom Alerts: Staff can receive alerts if visitors enter restricted areas.
- Visitor Analytics: Insight into visitor frequency, vendor hours, and compliance trends.

Student and Staff Check-In Capabilities:

- Student Attendance Tools: Time-stamped digital tracking for tardies, early dismissals, and hall passes.
- Staff and Volunteer Hours: Auto-tracked hours for reports and audits.

Technology & Integration:

- Private Safety Network: Fully functional independent of school Wi-Fi or cellular service.
- PowerSchool Integration: Secure API access for student information system alignment.
- Easy Setup & Support: Remote/onsite training, visitor kits, badge printers, and ongoing maintenance.

This request supports \*\*Strategic Priority IV: Safe and Innovative Learning Environments\*\*. The Centegix CrisisAlert and Visitor Management System is a direct response to our goal of implementing advanced safety measures and ensuring that all schools meet local, state, and national safety standards. Our Strategic Plan emphasizes developing secure campuses through modern technology, facility assessments, and responsive safety infrastructure.

#### STRATEGIC STAFFING TO SUPPORT STUDENT WELL-BEING

The state planning allotment for 2024–2025 reflects a projected loss of positions for our school system due to a decline in Average Daily Membership (ADM). While we are losing positions, we anticipate being able to absorb the reduction through natural attrition. This approach will allow us to preserve our current staff and reallocate resources strategically, rather than request entirely new positions. Our focus will shift to rehiring or repurposing key support roles that directly serve students and align with our greatest needs—all while helping to fund a local supplement increase to remain competitive with neighboring districts.

Though we are not asking for brand-new positions, the need for support remains strong:

- Multilingual Learner Services: With 3.6 ML specialists serving an average caseload of nearly 59 students each, an additional specialist would reduce caseloads and improve language acquisition services.
- Counselors and Academic Support: Our counselors are stretched thin, often spending more time in crisis response than academic planning. We propose one additional counselor focused solely on academic and career guidance and one general counselor to reduce caseloads. This would improve our average counselor-to-student ratio to approximately 1:288—still above ASCA's recommended 1:250 but much more sustainable.
- Social Work and Mental Health: We need at least one more social worker to address rising student mental health needs and expand Tier 1 supports like small group instruction and classroom lessons.
- Behavioral Support: Our sole behavior specialist (currently funded by a grant) supports the entire district, with 33 dedicated cases. Two more behavior specialists would allow us to support elementary and middle schools more directly, while maintaining districtwide services.
- School Nursing: With only three nurses covering over 3,300 students, each nurse currently supports more than 1,100 students. Adding two nurses would lower that ratio to 1:660—still high, but significantly more manageable. These professionals are vital for chronic condition care, communicable disease management, and daily health needs.

This plan helps us meet critical student needs without expanding our footprint—replacing lost positions in a way that strengthens support, improves outcomes, and ensures we remain competitive in staffing through a stronger salary supplement. Attachment B explains why these positions are important to our students and staff.

#### ADDITIONAL OPERATIONAL REQUESTS

#### ATHLETIC REIMBURSEMENT REQUEST

Currently, middle and high schools must use FF&E funds to cover the costs of athletic officials and SROs. We request that these costs be reimbursed annually, in arrears, to allow athletic budgets to be used for equipment, facilities, and student enrichment as intended.

Estimated annual reimbursement to be calculated based on prior year's actual expenses:

	Officials	SRO	
School	23/24 Totals	23/24 Totals	
Rosman Middle School	\$4,450.00	\$2,925.00	
Rosman High School	\$9,645.00	\$8,520.00	
Brevard Middle School	\$8,537.59	\$6,765.00	
Brevard High School	\$30,809.00	\$20,539.50	
Total	\$53,441.59	\$38,749.50	
Overall Total Reimbursement ba	\$92,191.09		

#### **CAPITAL OUTLAY REQUESTS (FUND 4)**

We are requesting:

- Two handicap accessible activity buses (Attachment D)
  - Currently, Transylvania County Schools does not own any handicap accessible activity buses. To ensure equitable participation in extracurricular opportunities for all students, we are requesting two buses to support inclusive student transportation.
- Plows for maintenance vehicles (Attachment E)
  - During the most recent snowfall, we had to pay an outside vendor to scrape the parking lot at T.C. Henderson. Investing in our own plows for maintenance vehicles will allow our team to manage this work internally, ensuring timely snow removal while keeping our hourly employees working and paid.
- Child Nutrition Walk-In Freezers (Attachment F)
  - While some schools across the state are seeing declining enrollment, Rosman Elementary and T.C. Henderson Elementary are experiencing growth. As a result, storage for child nutrition items is becoming a challenge. We are requesting funds to support the installation of walk-in freezers at these schools to properly store food and meet demand.
- Continued FF&E support per school
  - We ask for continued Furniture, Fixtures, and Equipment (FF&E) support per school as aging materials and evolving program needs require periodic refreshment.
- Replacement plan for cafeteria tables and classroom furniture
  - K-8 classroom desk replacement cost \$3,000
  - 9-12 classroom tables and chairs replacement cost \$10,000
  - Currently, some principals are using personal or school-level funds to replace cafeteria tables and classroom desks. A county-wide replacement schedule would allow us to place bulk orders, lowering the per-unit cost and creating equity across our schools.
- Savings for Turf Replacement
  - Our turf football fields will eventually need replacement. We propose beginning a savings plan now to ensure funds are available when replacement is necessary, helping us avoid emergency expenditures in the future.
- Repair funding for RMS/RHS Elevator (not bond related) (Attachment G)
  - The hydraulic system in the shared elevator has failed. Because this issue is not related to the current bond project, we are requesting \$60,000 in repair funding to ensure continued accessibility for students, staff, and visitors with mobility needs.

Principals currently face difficult decisions between essential cafeteria or classroom upgrades. A dedicated schedule and clear categorization of recurring vs. new purchases will help optimize planning.

Safety System and Visitor Management (possible lottery funds)	\$432,690
Two handicap accessible activity buses	\$332,296.00
Plows for maintenance vehicles	\$18,598.00
Child Nutrition Walk-In Freezers	\$85,462.28
Savings for Turf Replacement	\$100,000.00

#### CAPITAL LINE ITEM REQUESTS

Cafeteria Table Replacement Rotation - This should allow the purchase of 5 cafeteria tables	\$10,000.00
Classroom desk replacements Rotation (K-8)- •\$3,000 per classroom (6 schools, 2 classrooms each)	\$36,000.00
Classroom table/chairs replacement Rotation (9-12) • \$10,000 per classroom (2 schools, 2 classrooms each)	\$40,000.00
FF&E Total (all schools, including athletic, band, arts, etc.)	\$167,650.00
Elevator Repair	\$60,000.00
Computer Equipment (systemwide)	\$480,000.00
Transportation - Bus Cameras and Radio Replacements	\$22,000.00
Total Capital (includes possible lottery funds)	\$1,784,696

#### CONCLUSION

Transylvania County Schools is on a strong path forward. Our students are growing. Our teachers are excelling. But without continued local investment, we risk losing momentum.

We recognize the financial responsibility of the County Commissioners and offer a phased, transparent approach to funding our most critical needs.

Your partnership is vital in:

- Recruiting and retaining high-quality staff
- Keeping schools safe
- Supporting the academic and emotional needs of all students

Together, we can keep Transylvania County one of the best places to live, work, and learn in North Carolina.

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## ATTACHMENT A: FULL BUDGET SUMMARY REQUEST

Operational		
Current Local Salaries with FY26 Benefit Increase	\$264,962.00	
Supplement Increase (option B – highest option)	\$1,015,307.00	
Athletics (approximate each year)	\$92,191.00	
FY25 Operational Funding	\$13,614,833.00	
Total Operational		\$14,987,293.00
FF&E (Furniture, Fixtures & Equipment)- schools	\$167,650.00	
Two handicap accessible activity buses	\$332,296.00	
Plows for maintenance vehicles	\$18,598.00	
Child Nutrition Walk In Freezers	\$85,462.28	
Savings for Turf Replacement	\$100,000.00	
Cafeteria Table Replacement Rotation	\$10,000.00	
Classroom desks/table replacement Rotation	\$76,000.00	
Operational Maintenance	\$220,000.00	
Transportation - Bus cameras and radio replacement	\$22,000.00	
Computer Equipment - systemwide	\$480,000.00	
Capital Repairs - System wide		
RMS/RHS Elevator Repair (Hydraulic lift is failing)	\$60,000.00	
Total Capital Outlay (Excludes Safety System)		\$1,572,006.28
Requested County Approval to use Lottery Funds for Safety System		\$432,690.00
Full Requested Funding, Operational & Capital (Excludes lottery)		\$16,559,299.00

## ATTACHMENT B: STAFFING SUPPORT

Transylvania County Schools Student Support Staff Snapshot 2024-2025 *Updated 1/31/25					
School	Number of Counselors	Number of Social Workers	Number of Students	Counselor to Student Ratio:	Above or Below Avg. ASCA Recommended Ratio
PFES	1	.33	431	1: 431	Above by 181
BHS	2	.50	780	1:390	Above by 140
RES	1	.25	348	1:348	Above by 98
TCH/RMS	1	.25	319	1:319	Above by 69
BES	2	.50	520	1: 260	Above by 10
RHS	1	.25	232	1:232	Below by 18
BMS	2	.33	468	1:234	Below by 16
DRS	1	.33	63	1:63	Below by 187
ASCA recommends that schools maintain a ratio of 250 students per school counselor, and that school counselors spend at least 80 percent of their time working directly with or indirectly for students.					

Below is a snapshot of our current student support staffing and ratios (Updated 1/31/25):

#### Suicide Risk Data by Year:

School Year	Suicides	Suicide Attempts	Suicide Assessments
2021-22	3	36	150
2022-23	0	19	126
2023-24* last year of ESSER funding	1	7	59
2024-25 *as of 4/9/25	1	11	43

\*Our numbers are beginning to rise since the loss of our ESSER funded positions

#### **School Nurse Responsibilities**

Health Service Area 1: Preventing and Responding to Communicable Disease Outbreaks

1. New and transferring students will have state required immunizations or be "in process" or exempted within 30 days of enrollment.

2. Educational presentations regarding communicable disease issues will be made available to students, families, and staff upon request.

3. Local communicable disease outbreaks affecting the school population will be managed working with community partners.

**Health Service Area 2:** Developing/Implementing Plans for Emergency Health Related Assistance for Students, Staff and Community

1. Emergency response plans will be in place for assigned schools.

2. All students who have been identified with a potential life-threatening health condition will have a plan (EAP) in place within 10 days of entry or identification.

**Health Service Area 3:** Supervising Specialized Clinical Services and Associated Health Teaching for Students with Chronic Conditions, Other Special Health Needs, and Developmental Disabilities

1. All students who have been identified with special health care needs will have an individualized health care plan (IHP) in place within 15 school days of entry or identification.

2. IHP's will be shared and supervised to maintain student safety and well-being.

**Health Service Area 4**: Managing medication administration, including administering, delegating to other school staff when appropriate, and providing associated health teaching.

1. 100% of staff administering medication in schools will complete annual training and receive ongoing support.

2. Medication audit issues and/or medication errors will be remediated immediately.

**Health Service Area 5**: *Provide or Arrange for Routine Health Assessments, such as Vision, Hearing, or Dental Screenings, and Follow-Up* Referrals as Necessary.

1. Students who fail a screening will receive follow-up.

2. 75-100% of referred students will secure care.

**Health Service Area 6:** Assure that Mandated Health-Related Activities are Completed (Health Assessments, OSHA Requirements, etc.)

1. All students entering a NC public school for the first time will have a Health Assessment on file within 30 calendar days.

2. At-risk school staff will be identified and offered Hep-B immunization according to OSHA guidelines.

3. All schools will be in compliance with OSHA guidelines.

#### Health Service Area 7: Provide Health Education and Counseling for Students, Parents, and Staff

1. Students, parents, and staff will have access to health education provided by an RN through direct or consultative health education.

2. Community resources will be sought and utilized in providing information, interventions and referrals.

# Health Service Area 8: Help to Assure that Students Attend School in a Safe, Nurturing School Environment

- 1. Healthy food programs and services will be supported in assigned schools.
- 2. Students will have access to physical activity appropriate to their capabilities.
- 3. Community partners will be involved in school health and safety issues.

ATTACHMENT C: SAFETY SYSTEM QUOTE CENTEGIX SAFETY PLATFORM



CENTEGIX Model CE-BDG-01 MAC-0000000000 ? FC



TRANSYLVANIA COUNTY SCHOOLS

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## **EXECUTIVE SUMMARY**

**CENTEGIX**<sup>®</sup>—the industry leader and largest wearable panic alert provider for K-12 education innovates technology to empower and protect people. Trusted by district leaders nationwide, CENTEGIX was founded in response to concerns that traditional school safety solutions didn't reflect the realities of the classroom or use the best technologies for moments of crisis. Our conversations with school leaders indicated that school staff needed more effective solutions for incident response.

**Time is the single most critical factor in incident response.** The more efficiently you can utilize time, the better the outcome. The Safety Platform minimizes the time to identify, notify, and respond to an emergency.

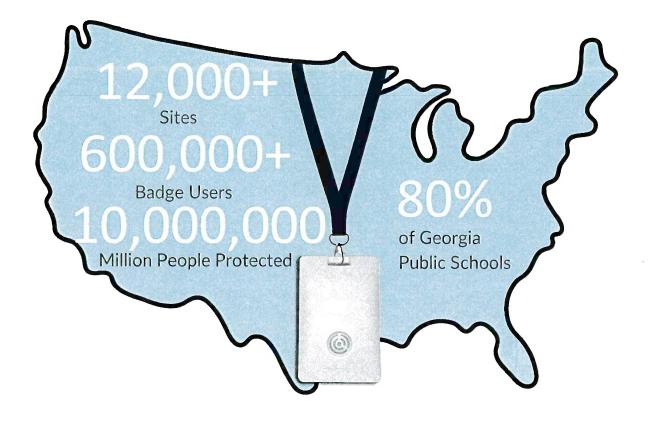
**Identification Time:** The ability for all staff to quickly, easily, and discretely indicate that there is an emergency. The one-step button click sends the alert immediately.

**Notification Time:** Accelerates the emergency communication to everyone onsite through full audio and visual notifications directing all to follow safety protocols. Onsite response teams immediately receive alerts with a map showing who needs help and where they are located. For a campus-wide alert, local 911 integration directly alerts emergency resources with precise location information.

**Response Time:** How rapidly people take the right action for the best possible outcome. Onsite, in a campus-wide emergency, everyone moves to get behind a hard surface and locked door. The onsite response team has the right location and knows where safety assets are. Local 911 takes action to neutralize the situation.

**Every second matters.** With the push of a button on our wearable CrisisAlert badge, an alert instantly reaches administrators and first responders with precise location details mapping out where help is needed. Simultaneously, strobe lights, an intercom announcement, and a desktop computer takeover make *everyone* aware that a lockdown is in effect and what they should do to optimize their safety.

We believe that an integrated, layered approach to safety is fundamental and that no one within an organization should be limited in their capacity to be—and feel—safe. Building on the proven success of CrisisAlert, the **CENTEGIX Safety Platform™** was designed to integrate additional solutions and be the foundation for a safety ecosystem. CrisisAlert, with **CENTEGIX Safety Blueprint™**, our dynamic mapping tool, and our market-defining **Visitor Management** capabilities, address all critical aspects of safety, from access control to incident response, at all times.



## INTRODUCTION

The CENTEGIX Safety Platform<sup>™</sup> is the foundation for an efficient and effective, layered safety plan. The Safety Platform empowers users to prevent, prepare for, and respond to any adverse incident campus-wide. The platform unites and extends robust industry-leading solutions, including:

- **CrisisAlert**<sup>™</sup> wearable badge for incident response; the fastest and easiest way for staff to request help in any emergency, from the everyday to the extreme
- Visitor Management to screen and register all visitors
- Enhanced Visitor Management with Locating offers real-time location monitoring of campus visitors
- Safety Blueprint<sup>™</sup> campus mapping tool that provides a dynamic, precise map of all campus spaces and safety asset locations
- **Reunification** protocols to coordinate communications and streamline reunification of students to authorized guardians in the event of a school emergency
- Unified Control Center to streamline all safety operations
- Integrations with many safety and security solutions offering automation and efficiency
- Data and Analytics provide actionable insight assist with compliance



Providing a safe and secure learning environment is a significant challenge facing education institutions nationwide. Despite the preventative measures to protect staff and students, emergencies will happen. Response time is essential in any emergency—from extreme situations such as an armed intruder to everyday crises like medical emergencies, severe weather, and physical altercations. The sooner you respond, the better the chances for a positive outcome. The CENTEGIX Safety Platform is a simple yet innovative solution that empowers every employee to participate in the safety of your organization.

## **GOALS AND OBJECTIVES**

As a school district leader, your top priority is ensuring the safety of your students, teachers, and staff. By incorporating the capabilities of the CENTEGIX Safety Platform's innovative technology with current security measures, your district will be positioned to rapidly address incidents and potential threats.

- Maximizes safety campus-wide with an innovative layered solution The CENTEGIX Safety Platform<sup>™</sup> empowers users to address every critical aspect of safety campus-wide—from the everyday to the extreme.
- Provides confidence and peace of mind for protecting everyone on campus, from the everyday to the extreme

From everyday incidents to emergency response, the CENTEGIX Safety Platform provides confidence and security through a multilayered approach that addresses all critical aspects of safety, from the location of visitors to incident reporting, at all times.

Is easy to implement and use by everyone, everywhere

The CENTEGIX Safety Platform is easy to install, easy to learn, and easy to use by all personnel. Through integrations with existing technology and safety systems—student information systems, employee and visitor management systems, intercoms, and mass messaging platforms—the Safety Platform increases the value and effectiveness of safety measures in place.

Before it would've been a teacher calling the front office, calling 911, getting an administrator and telling them that there's a safety emergency inside the school. Now, this streamlines the entire process. If someone activates a hard lockdown that alert is going to come within a few seconds. Chief Lockard, Gwinnett County Schools Police

## SAFETY PLATFORM COMPONENTS



CrisisAlert is an incident response solution that empowers all personnel to get help anywhere on campus with the push of a button. The wearable badge and single-button activation were designed with an intense practical focus on reducing response time during all types of emergencies. For campus-wide alerts, school lockdown protocols start immediately. CrisisAlert instantly notifies 911 dispatch with precise—building, floor, room-level— location details. Visual and audio notifications are initiated campus-wide to make every person within the vicinity aware that a lockdown is in effect and what to do in order to protect themselves.





#### **ONE-BUTTON ACTIVATION**

The wearable badge has an accessible, single button enabling quick action under duress.



#### LOCATION ACCURACY

Alerts are visible on a digital map, down to the individual room and floor. First responders know exactly where they are needed.



#### **IMMEDIATE NOTIFICATION**

Campus-wide alerts are immediately sent to administrators and first responders with no time lost.



INDEPENDENT OF WI-FI/CELLULAR

On a private, installed network, seperate from wi-fi and cellular, that connects badges, strobes, intercoms & more.



#### **AUDIO & VISUAL NOTIFICATION**

Campus-wide alerts communicate an emergency using strobes, desktop alerts and intercom integration.



Network covers every square foot of campus, no dead zones. Badges work in the classroom and on the ball field.



Visitor Management makes monitoring who's coming in and out of your schools easy, verifying that only authorized visitors are allowed on campus. Enhanced Visitor Management with Locating utilizes the CENTEGIX network and mapping capabilities to provide the real-time location of visitors while on school grounds.



In addition to visitors, school leaders can utilize the system to comply with reporting of student tardies and early dismissal as well as the hours that staff and volunteers spend in school.



STUDENT ATTENDANCE MONITORING

Easily record tardy students and early dismissals. All attendance data is organized into reports automatically.



#### **STAFF & VOLUNTEER HOUR REPORTS**

When volunteers and staff members check in and out, their hours are automatically calculated and organized in reports.



## Enhanced Visitor Management

Includes Visitor Management functionality and the new capability of real-time visitor locating. As part of the Safety Platform, Enhanced Visitor Management leverages the power of the location-aware network, mapping expertise, and the wearable badge to deliver a truly unique feature for school safety.

• Locate where your visitors are on your campus, in real time

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- Detailed reporting of a visitor's check-in information and campus location
- Visitor analytics to enable informed decisions on visitor policies, vendor billing, and approved visitor lists

Visitor Management	Enhanced Visitor Management	
Drivers license scan and screen	All features of Visitor Management, <b>plus</b>	
Kiosk availability and integration	Real-time visitor location via wearable badge	
Printed visitor badges	Historical reporting on visitors, volunteers, and vendors	

# CENTEGIX SAFETY BLUEPRINT

Safety Blueprint provides a comprehensive map of campus that serves as the foundation for the Safety Platform. The maps are fully customizable and can be "layered" to serve the unique needs and assets of different departments including Facilities, Security, and IT. Editing and updating of map features are reflected throughout the platform.



#### PRECISE ASSET & ALERT LOCATION FOR RESPONDERS

- Safety and security map layer provided at no additional cost with CENTEGIX Safety Platform™
- CENTEGIX CrisisAlert<sup>™</sup> locating assets included on the safety layer



#### SINGLE MAP SOURCE FOR ALL APPLICATIONS

- Assign access to maps and editable layers based on user logins
- Use assigned roles to authorize/deauthorize access to maps by external groups like local governments and software companies



#### ACTIVE DIRECTORY/SINGLE SIGN-ON INTEGRATIONS

• Map leveraged by Visitor Management, Safety Planning, Incident Response, and Reunification aligning all stakeholders with the most current information

#### MULTIPLE LAYERS BUILT ON MAP FOUNDATION

- Safety, Security, IT and Facilities each have a custom map layer with their assets
- Add, move, change assets as needed
- Changes to the core architectural map roll forward and are reflected on each layer

#### CAD IN THE CLOUD

- Make architectural changes to structures with a scaled drawing
- Add assets of all types to the maps at any time
- Share and adjust maps prior to publishing
- Version control enables maps to be rolled back

Safety Blueprint	Enhanced Safety Blueprint
User editable architecture and floorplans	All features of Safety Blueprint, <b>plus</b>
True north orientation with x/y macro & micro grids	Integration with third-party platforms (surveillance, etc.)
Printable maps with hybrid satellite views	Customized asset properties
Dynamic maps	Version control of maps and layers
Safety and security assets	IT, Facilities layers & assets
Role-based access control	



**Reunification** takes advantage of the capabilities of Visitor Management and Safety Blueprint to support and streamline student and parent or guardian reunification in an emergency.

Reunification

Accountability of student reunification site

Validation of custody before student release or reunification of students with guardians

Reunification process plan - maps access

## SAFETY NETWORK



The CENTEGIX Safety Platform functions on a private network that is managed and wireless and will not put a burden on your facilities team. Because the system does not rely on Wi-Fi or cellular service, neither your systems nor your IT administrators will experience a decreased bandwidth.



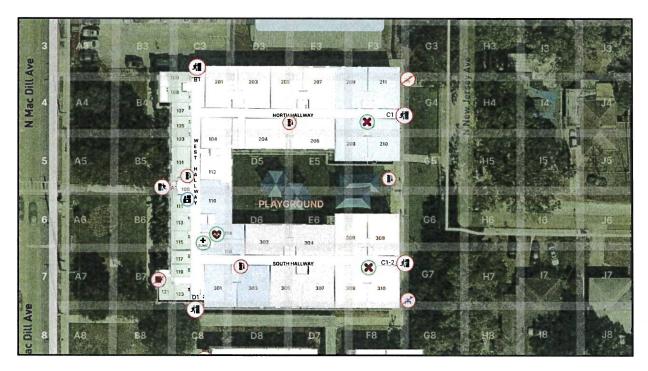
Our powerful analytics engine captures visitor and incident data, providing valuable information you can leverage to increase safety and security. Generate reports for resource allocation, compliance, and process improvement.

## DELIVERABLES

## **Digitized Campus Maps**

The ability to know where on campus an alert has been initiated, where the nearest AED is, and which entry point first responders should use is based on having your campus maps digitized, accessible, and accurate. The CENTEGIX Safety Platform utilizes your digitized campus maps to enable administrators, staff, and emergency responders to define, customize, and disseminate critical campus information during an emergency response. Staff and first responders have immediate access to relevant campus information and can locate all safety information including campus security resources, evacuation points, and more.

The CrisisAlert Responder App and CrisisAlert Desktop Application and Visitor Management with Locating display alert notifications using to-scale, interactive maps to pinpoint the location where help is needed. This empowers responders to rapidly and accurately navigate to the alert location, reducing response times and improving overall emergency response.



## HARDWARE

Proprietary hardware components drive the **Safety Network's** alert activation, notification, and locating capabilities.

Components may vary based on site installation requirements.

	<b>CRISISALERT BADGE</b> Provided to every employee Vibration signals alert activation Multi-year battery life	GATEWAY Connects to the Cloud 8-hour battery backup
$\bigcirc$	<b>STROBE</b> Installed in every room Multi-color visual alerting Multi-year battery life	LOCATING BEACON One or more where visual notification not needed Indoor and outdoor Multi-year battery life



## **Enhanced Visitor Management**

Relies on the Safety Network components in addition to a Visitor Badge for location services. Badges cannot be used to send alerts.

# VISITOR

#### CENTEGIX VISITOR BADGE

- Multi-year battery life
- Assigned to visitors during check-in
- Sends visitor location to CENTEGIX Map

## SOFTWARE & INTEGRATIONS

CENTEGIX's Safety Platform is powered by a private security network and SaaS cloud application. Via this portal, users can access all of the solutions included in the Safety Platform. From user management to location mapping, alert, and device configuration, every aspect can be seamlessly accessed from any web browser.

CrisisAlert's mobile application empowers users to efficiently manage emergency events directly from their smartphones (Android and iOS).

The platform provides the CrisisAlert Desktop Application for desktop usage compatible with PC and Mac systems, offering alert notifications and screen takeover capabilities.

CrisisAlert'sDashboard provides valuable insights for real-time monitoring and situational awareness. A comprehensive view of specific properties, multiple locations, or all properties, enables you to stay informed and respond to critical situations.

- **CrisisAlert Responder Application:** available to administrative personnel designated by the district or campus.
- **CrisisAlert Dashboard:** actionable reporting lets you track trends across your district, inform future incident responses, and measure protocol/process effectiveness.
- **Strategic Integrations:** integrates with key services to deliver notifications and communications to save precious time in an emergency.
  - Intercom systems delivering audio announcements for campus-wide protection.
  - Data Network enables screen takeover notifications.
  - National 911 Providers routes notifications directly to emergency responders.
- Visitor Management Check-in Application
- Visitor Management Integration with PowerSchool: CENTEGIX is an approved PowerSchool ISV partner with access to all PowerSchool API integration tools. API for OneRoster compliant SIS as well as ClassLink.

## METHODOLOGY

CENTEGIX has a defined methodology for successfully implementing the Safety Platform for your district. CENTEGIX's approach balances pace with control through a process that delivers value through collaboration and engagement. Each implementation has six stages.



Within each of these stages are the activities and deliverables utilized to properly plan, document, execute, and test the project work. Each stage has a specific objective, activities to be completed, key deliverables, and exit criteria.

## CENTEGIX ONBOARDING SPECIALIST (OBS)

We will assign a CENTEGIX Onboarding Specialist (OBS) to be your main point of contact throughout the implementation process. Your OBS will guide you through each of the Phases—planning, collecting data, leading training sessions, conducting working sessions, gathering installation logistics, discussing configuration and testing best practices, monitoring progress, and communicating with stakeholders along the way.

## PLANNING

We will understand your requirements, collect data, and prepare for the upcoming equipment installation. CENTEGIX kicks off the project by aligning on the established Statement of Work (SOW).

## **INSTALLATION & CONFIGURATION**

We will install Safety Platform equipment at every site in the Order Acknowledgement unless otherwise noted with a change order. After installation is configuration; this phase includes User Management, Alert Types, Responder Groups, Responder Permissions, Desktop App Deployment, and Internal/External IP Settings for Desktop Takeover. The training consists of virtual admin training.

## **TESTING & TRAINING**

We will test to ensure the system is fully functional based on the approved requirements and expectations. Training follows testing and consists of onsite or virtual responder training.

## USER TRAINING/GO-LIVE

The objective of the use training/go-live stage is to ensure all staff are equipped with the knowledge and practice of pressing their CrisisAlert badge in the event of an emergency. Training is also available for administering and using the Visitor Management system.

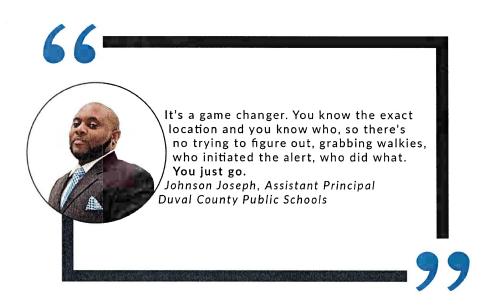
## PROJECT CLOSEOUT

After the project activities have been completed, we will transition you to our Customer Success Team where an Account Manager will ensure that you are getting the greatest value from the Safety Platform.

## **ONGOING SUPPORT**

Once live, ongoing support is provided via the CENTEGIX Command Center and Support Desk which includes:

- Software/Firmware Upgrades
- Analytics
- 24/7 Proactive Device Monitoring and Notification
- Remote Access Support
- Technical Email Support
- Remote Webinar Training
- Support Library (Recorded Webinars, How To Videos, Digital Training Manual)
- Ongoing Account Review



## PLATFORM MAINTENANCE

Ongoing maintenance of both the software and hardware components of the Safety Platform is essential. Your maintenance agreement includes the following services:

	Safety Platform Cloud Platform provides access to configure, activate, and manage users and alerts.
<u>í</u>	<ul> <li>Proactive service management software and notifications including automated 24/7 trouble ticketing and ticketing interfaces.</li> <li>The CENTEGIX Command Center will proactively identify sites requiring IoT device updates and communicate those to the customer.</li> <li>CENTEGIX will work with the customer to identify onsite personnel that can replace an IoT device or battery or a field service partner to complete.</li> </ul>
C <sup>o</sup> C)	<ul> <li>Feature enhancement and routine version updates for all components on a monthly or quarterly basis including</li> <li>Device software and firmware including strobe, beacon, hub, solar, and gateway devices.</li> <li>Analytics and reporting software including an alert dashboard and export capabilities.</li> <li>Mobile and desktop software for iOS and Android Software, as well as MSI/DMG files.</li> <li>Responder software and interface available for web and alert software.</li> </ul>
	<ul> <li>An annual detailed evaluation of each site to evaluate device health, network coverage, and battery life.</li> <li>This review typically occurs in the summer months.</li> <li>CENTEGIX and your partner (if applicable) will review the site evaluation with you, which includes details of the tune-up to be done, such as replacing devices with repeat issues or batteries with less than 6 months remaining.</li> </ul>

## CONCLUSION

**CENTEGIX offers the most effective and comprehensive public safety system on the market with the CENTEGIX Safety Platform. Emergencies will happen.** When **every second matters** CENTEGIX's CrisisAlert is a practical, accessible, and easy-to-use incident response system that is always available. Paired with our Safety Blueprint mapping software, Enhanced Visitor Management, and Reunification, you have a foundation to connect and extend your layers of safety and security solutions.



## **TERMS & CONDITIONS**

CENTEGIX standard terms and conditions, including the software end-user licensing agreement (EULA), are incorporated by reference and can be found at <u>https://www.centegix.com/legal-tc3/</u>

# QUOTE

	þ			Quote
CENTEGIA			Sales Partner:	Brent Coleman
			Sales Rep:	Rob Kent
Bill to: Transylvania County Schools			Submitted on:	9/25/2024 (Valid 45 days)
225 Rosenwald Lane Brevard, NC 28712			Quote #	TCSNC-240925-1
			Terms (Years)	5
Product Item / Fee	*Sites	Annual Rate (Per Site)	Annual Recurring Rate	Term Amount
SAFETY PLATFORM with CrisisAlert™	8	\$8,000	\$64,000	\$320,000
Safety Blueprint	8	included	included	included
Visitor Management	8	included	included	included
Enhanced Visitor Management	8	\$1,000	\$8,000	\$40,000
Reunification	8	included	included	included
Annual Fees - CrisisAlert				a - Aura Destriction
Wireless Backup	8	\$200	\$1,600	\$8,000
Annual Fees - Visitor Management & Reunification	Section Section			
OneRoster Integration	8	\$250	\$2,250	\$11,250
	Annual & Full	-Term Platform Sub-totals:	\$75,850	\$379,250
One Time Fees - CrisisAlert™				
Installation & Setup	8		\$3,000	\$24,000
CENTEGIX Gateway Cabling & Installation	0		\$2,000	\$0
Implementation	8		\$2,000	\$16,000
Shipping	8		\$400	\$3,200
Responder Training	8		\$1,000	\$8,000
One Time Fees - Safety Blueprint"				
Remote Installation and Remote Training	8		included	included
Implementation (Enhanced)	0		\$500	\$0
One Time Fees - Visitor Management & Reunification				
Remote Installation and Remote Training (VM)	8		included	included
Remote Installation And Remote Training (EVM)	8		included	included
SIS/API Integration Setup	8		included	included
Visitor & Student Starter Kit	8		\$250	\$2,000
Visitor Locating Badges (10 count)	8		included	included
Shipping	8		\$30	\$240
VOTES: Quote includes site mapping and training, along with software licensing an elected. •Preliminary site count listed pending a final site list from custon		anty based on the term	One-Time Fees Sub-total: Full Term Contract	\$53,440
Annual contract will renew after the selected term expires at CENTEGIX th		a.	Total	\$432,690
<u>ZENTEGIX" will invoice based on the following billing milestones:</u> 50% invoiced upon the PO date/order date 50% invoiced 120 days after PO date/order date (anniversary date) All invoices are payable on Net 30 terms.				
Any remaining fees (if applicable) will be invoiced annually upon the annive	ersary date.			
Amounts do not include local, state or federal taxes.	If you are tax exe	empt, please provide a tax exem	pt form otherwise sales tax will be cha	rged.
(800) 950-9202 2120 Powers	Ferry Road SE,	Suite 110, Atlanta, GA 30339	sales@centegix.com	المحمد الم

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March 17, 2025

Dr. Lisa Fletcher Transylvania County Schools 225 Rosenwald Lane Brevard, NC 28712

Dr. Fletcher,

The purpose of this letter is to confirm the CENTEGIX<sup>®</sup> Safety Platform<sup>™</sup> is a sole source product which is inclusive of the following products:

- 1. CrisisAlert<sup>™</sup>
- 2. Safety Blueprint<sup>™</sup>
- 3. Enhanced Visitor Management
- 4. Reunification

<u>CrisisAlert</u><sup>™</sup> enables all staff to activate an emergency alert to designated responders utilizing wearable badges and a proprietary facility-wide wireless infrastructure. There are no other like items or products available for purchase from other platform providers that include a combination of the following features:

- Wearable, wireless staff alert button for all employees, with integrated silent acknowledgment and without the need to ever recharge.
- Wearable button provides two different levels of alerting for staff level and site-wide incidents.
- Does not require all staff members to download an app to their mobile device in order to leverage the benefits of the wearable solution.
- Immediate notification of an incident's location including multi-floor, room-level accuracy, both inside and outside.
- Multi-sensory notification to notify all building occupants of actions to take in a site-wide incident using available PA system integration, desktop takeover and color-coded strobes mapped to district protocols with at least 6 different color options (Red, Green, Blue, Yellow, Purple, Orange).
- Does not require the use of a site's existing Wi-Fi or cellular network to be utilized for operation.
- Multi-year, battery-powered devices enabling a predominantly wire-free deployment for dense, rapid, facility-wide deployment inside and out that does not require new wiring or other infrastructure upgrades.
- Integrated dynamic mapping capability that provides the immediate location of an alert/incident along with important response information such as the location of Safety and Security assets to be used during the incident.

<u>Safety Blueprint</u> is an intelligent response mapping solution to help optimize incident response, safety planning, and visitor management. It enables the digital management and usage of campus and asset maps which are used to streamline communication and response time during any emergency-from the everyday to the extreme. This is unique product that brings together the following features:

- Interactive maps that provide the precise alert and asset location for responders during an emergency
- Ability to dynamically edit maps of all buildings, spaces and assets
- Report on the status of assets such as certification dates, inspection dates, etc. The product allows for attribute level configuration of each asset.

CENTEGIX

- Maps are oriented true north and can overlay a responder response grid
- Utilize alerts to take action assets due for maintenance or replacement
- Understand the severity of an incident. Engage cameras at the location of an alert to observe an emergency in real-time
- Maps are integrated and compatible with CrisisAlert and Visitor Management

<u>Enhanced Visitor Management</u> enables a facility to easily check in, authenticate, and locate visitors in realtime across a facility. This product is unique in the market due to the following combination of features:

- Locate all types of visitors in real-time using facility-wide, location network
- Screen visitors (identity and background checks)
- Zone-based authorization of visitor locations
- Historical visitor location details via reporting
- Integrated with CrisisAlert, Safety Blueprint and Reunification products

<u>Reunification</u> enables a school to efficiently communicate and reunite parties in an emergency. This product includes a combination of the following features:

- Integrations available to SIS (Student Information Systems) to understand who is on campus
- Validate parent/guardian ID to insure valid reunification
- Background check (identity, banned person, custody check) to verify release to proper contacts
- Realtime reports available as students, parents and guardians are reunited.
- Integrated with Visitor Management, Safety Blueprint and CrisisAlert products

34ED, LLC (dba CENTEGIX<sup>™</sup>) is the sole provider of CrisisAlert<sup>™</sup> and holds all rights to these solutions and its related products.

Thank you for this opportunity to provide our Safety Platform<sup>™</sup> solution. If you or your team need any additional information, please do not hesitate to contact me at 800.950.9202.

Sincerely,

MB Colu

Brent Cobb CEO CENTEGIX



# **Quotation - 72PL Activity**

State Contract #: DPC - 7811C

DATE: 1/29/25

Prepared for:	Keith Wilmot
Customer Name	Transylvania County Schools
Address	225 Rosenwald Lane, Brevard, NC 28712
E-mail	kwilmot@tcsnc.org
Phone	828-337-7139

Unit Details: 2026 Thomas Saf-T-Liner C2 340TS Activity Bus with lift & A/C - Cummins Engine 220HP – 54P (K-5) + 2 WC + driver (LIFT BUS) – Standard seating w/0CSRS seats

Description	TBB
72 Pass Activity with lift & A/C – (0) CSRS seats	\$156,514
Interior Racks	\$2,913
100" Underbody Luggage	\$2,147
60" Underbody Luggage	\$1,969
Air Disc Brakes	\$2,301
Rear Back-up Camera	Standard
Cummins Exhaust Brake	\$304
COUNTY LETTERING & #'S	INCLUDED
DASH A/C	INCLUDED
TOTAL	\$166,148

If you should have any questions, please contact me at 336-402-7878. As always, we appreciate your interest in our products and allowing us to be of service to you.

Sincerely,

Roy Parks Regional Sales Manager Carolina Thomas, LLC

### ESTIMATE

Jim Campen Trailer Sales, Inc 6037 Asheville Highway Hendersonville, NC 28791 Phone #: (828)684-8889 Fax #: (828)684-1137 PHONE #: CELL #: (828)337-7139 ALT. #: P.O.#: TERMS: Net 7 SALES TYPE: Estimate TAG #: DATE: 1/30/2025 ORDER #: 75871 CUSTOMER #: 115250 CP: Inger C LOCATION: 1 STATUS: Active TECH: Inger C

BILL TO 115250

TRANSYLVANIA COUNTY SCHOOL BUS BARN 749 COUNTRY CLUB RD BREVARD, NC 28712 US

#### SHIP TO

TRANSYLVANIA COUNTY SCHOOL BUS BARN 749 COUNTRY CLUB RD BREVARD, NC 28712 US

1	MFR A	NODEL NUMBER D	ESCRIPTION		National States	VIN/SERIAL #	MILE	AGE/METER
2024		F	250 REG CAB 6	.8L LED				
1:	Job 1	Tech:	Inger C [	] 2024 F250 RI	EG CAB 6.8L I	.ED		
MFR	PRODUCT NUM	MBER DESCRIPTION			QTY	PRICE	NET	TOTAL
009	STB03167	BLADE CRATE,	8'STR BLD SUP	ER	1	\$2,240.00	\$2,240.00	\$2,240.00
009	STB15020B	PLOW BOX STR	RT3,SH2 SUP	ER,SL3	1	\$5,790.00	\$5,790.00	\$5,790.00
009	LTA10200	UC,RT3,FORD,2	2017&UP		1	\$820.00	\$820.00	\$820.00
009	STB09602	CONTROL,HAN	DHELD,SMART	TOUCH2,STB	1	\$360.00	\$360.00	\$360.00
009	MSC25012	KIT-WIRING, RT 23+	[3 SH2, 12V FO	RD F250-F600	1	\$410.00	\$410.00	\$410.00
009	MSC25275	ADAPTER-LIGH 23+,13PIN	IT,FORD F25-60	0 LED	1	\$180.00	\$180.00	\$180.00
009	MSC01565	SNOW DEFLEC	TOR		1	\$361.00	\$361.00	\$361.00
JCTS	CUSTOMER	DISCOUN MUNICIPAL DIS	COUNT		-1	\$2,405.00	\$2,405.00	(\$2,405.00)
****	FREIGHT	FREIGHT			1	\$435.00	\$435.00	\$435.00
							Parts Job 1:	\$8,191.00
LA	BOR DESCR	IPTION			HRS	RATE	AMOUNT	TOTAL
C	000 LABOF	R TO ASSEMBLE AND INS	STALL SNOW PL	.OW			\$1,150.00	\$1,150.00
				Hours Job 1:	0		Labor Job 1:	\$1,150.00
				Hours Job 1:	0	Sı	Labor Job 1: ibtotal Job 1:	\$1,150.00 \$9,341.00
2:	Job 2	Tech:	Inger C [		0 EG CAB 6.2L	Sı		
1. 200	Job 2 PRODUCT NU					Su	ibtotal Job 1:	\$9,341.00
		MBER DESCRIPTION		] 2015 F250 R	EG CAB 6.2L		ibtotal Job 1:	\$9,341.00 TOTAL
MFR	PRODUCT NU	MBER DESCRIPTION	,8'STR BLD SUF	] 2015 F250 R PER	EG CAB 6.2L QTY	PRICE	ibtotal Job 1:	\$9,341.00 TOTAL \$2,240.00
<b>MFR</b> 009	PRODUCT NUI STB03167	MBER DESCRIPTION BLADE CRATE	,8'STR BLD SUF R RT3,SH2 SUP	] 2015 F250 R PER ER,SL3	EG CAB 6.2L QTY	<b>PRICE</b> \$2,240.00	NET \$2,240.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00
<b>MFR</b> 009 009	PRODUCT NUI STB03167 STB15020B	MBER DESCRIPTION BLADE CRATE PLOW BOX STI	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&L	] 2015 F250 R PER ER,SL3 JP	EG CAB 6.2L QTY	<b>PRICE</b> \$2,240.00 \$5,790.00	NET \$2,240.00 \$5,790.00	<b>\$9,341.00</b> <b>TOTAL</b> \$2,240.00 \$5,790.00 \$820.00
MFR 009 009 009	PRODUCT NUI STB03167 STB15020B LTA09060B	MBER DESCRIPTION BLADE CRATE PLOW BOX STI UC/RT3,FORD	8'STR BLD SUP R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART	] 2015 F250 R PER ER,SL3 JP	EG CAB 6.2L QTY	<b>PRICE</b> \$2,240.00 \$5,790.00 \$820.00	NET \$2,240.00 \$5,790.00 \$820.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00
MFR 009 009 009 009	PRODUCT NU STB03167 STB15020B LTA09060B STB09602	MBER DESCRIPTION BLADE CRATE, PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R	8'STR BLD SUP R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB	EG CAB 6.2L QTY	<b>PRICE</b> \$2,240.00 \$5,790.00 \$820.00 \$360.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00
MFR 009 009 009 009 009	PRODUCT NUI STB03167 STB15020B LTA09060B STB09602 MSC25000	MBER DESCRIPTION BLADE CRATE, PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&L IDHELD,SMART T3 SH2, 12V R,DODGE 06,F	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB	EG CAB 6.2L QTY 1 1 1 1 1 1	<b>PRICE</b> \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00	NET \$2,240.00 \$5,790.00 \$360.00 \$410.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00
MFR 009 009 009 009 009 009 009 009	PRODUCT NUI STB03167 STB15020B LTA09060B STB09602 MSC25000 MSC09993 MSC01565	MBER DESCRIPTION BLADE CRATE PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R LIGHT ADAPTE	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART T3 SH2, 12V R,DODGE 06,F CTOR	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB	EG CAB 6.2L QTY 1 1 1 1 1 1 1	<b>PRICE</b> \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00
MFR 009 009 009 009 009 009 009 009	PRODUCT NUI STB03167 STB15020B LTA09060B STB09602 MSC25000 MSC09993 MSC01565	MBER DESCRIPTION BLADE CRATE PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R LIGHT ADAPTE SNOW DEFLEC	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART T3 SH2, 12V R,DODGE 06,F CTOR	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB	EG CAB 6.2L QTY 1 1 1 1 1 1 1	PRICE \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 (\$2,405.00)
MFR 009 009 009 009 009 009 009 009 JCTS	PRODUCT NUT STB03167 STB15020B LTA09060B STB09602 MSC25000 MSC09993 MSC01565 S CUSTOMER	MBER DESCRIPTION BLADE CRATE, PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R' LIGHT ADAPTE SNOW DEFLEC DISCOUN MUNICIPAL DIS	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART T3 SH2, 12V R,DODGE 06,F CTOR	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB	EG CAB 6.2L QTY 1 1 1 1 1 1 1 1 1 1	PRICE \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 (\$2,405.00) \$435.00
MFR 009 009 009 009 009 009 009 JCTS	PRODUCT NUT STB03167 STB15020B LTA09060B STB09602 MSC25000 MSC09993 MSC01565 CUSTOMER FREIGHT	MBER DESCRIPTION BLADE CRATE, PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R' LIGHT ADAPTE SNOW DEFLEC DISCOUN MUNICIPAL DIS	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART T3 SH2, 12V R,DODGE 06,F CTOR	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB	EG CAB 6.2L QTY 1 1 1 1 1 1 1 1 1 1	PRICE \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00 \$435.00 Parts Job 2:	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 (\$2,405.00) \$435.00
MFR 009 009 009 009 009 009 009 JCTS	PRODUCT NUT STB03167 STB15020B LTA09060B STB09602 MSC25000 MSC09993 MSC01565 S CUSTOMER FREIGHT	MBER DESCRIPTION BLADE CRATE PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R' LIGHT ADAPTE SNOW DEFLEC DISCOUN MUNICIPAL DIS FREIGHT	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART T3 SH2, 12V R,DODGE 06,F CTOR SCOUNT	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB ORD 08, 13PIN	EG CAB 6.2L QTY 1 1 1 1 1 1 1 1 1 1 1 1 1	<b>PRICE</b> \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00 \$435.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00 \$435.00	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 (\$2,405.00) \$435.00 \$8,107.00
MFR 009 009 009 009 009 009 JCTS	PRODUCT NUT STB03167 STB15020B LTA09060B STB09602 MSC25000 MSC09993 MSC01565 S CUSTOMER FREIGHT	MBER DESCRIPTION BLADE CRATE PLOW BOX STI UC/RT3,FORD CONTROL,HAN KIT-WRIING, R' LIGHT ADAPTE SNOW DEFLEC DISCOUN MUNICIPAL DIS FREIGHT	8'STR BLD SUF R RT3,SH2 SUP F250/F350 08&U IDHELD,SMART T3 SH2, 12V R,DODGE 06,F CTOR SCOUNT	] 2015 F250 R PER ER,SL3 JP TOUCH2,STB ORD 08, 13PIN	EG CAB 6.2L QTY 1 1 1 1 1 1 1 1 1 1 1 1 1	<b>PRICE</b> \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00 \$435.00	NET \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 \$2,405.00 \$435.00 Parts Job 2: AMOUNT	\$9,341.00 TOTAL \$2,240.00 \$5,790.00 \$820.00 \$360.00 \$410.00 \$96.00 \$361.00 (\$2,405.00) \$435.00 \$8,107.00 TOTAL

Prices reflected on this quote are valid for 30 days and while current supplies last. However, prices are subject to change without notice. All card transactions will be charged 3%

convenience fee.

Jim Campen Trailer Sales, Inc 6037 Asheville Highway Hendersonville, NC 28791 Phone #: (828)684-8889 Fax #: (828)684-1137

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PHONE #: CELL #: (828)337-7139 ALT. #: P.O.#: TERMS: Net 7 SALES TYPE: Estimate TAG #:

DATE: 1/30/2025	i
ORDER #: 75871	
CUSTOMER #: 115250	
CP: Inger C	
LOCATION: 1	
STATUS: Active	
TECH: Inger C	
TOTAL PARTS:	\$16,298.00
TOTAL LABOR:	\$2,300.00

\$2,300.00	TOTAL LABOR:
\$0.00	TOTAL EXTRAS:
\$18,598.00	SUBTOTAL:
\$1,255.36	TAX:
\$19,853.36	ORDER TOTAL:
the second s	

## ATTACHMENT F: WALK-IN FREEZER QUOTES

Swanner Restaurant Equipment Co. Inc.

604 Seventh Ave. East Hendersonville, NC 28792

# **Estimate**

DATE	ESTIMATE NO.
1/23/2025	14035

NAME / ADDRESS

Transylvania Schools /Walk-In

551-5362 Janette Cell

					P	ROJECT
QTY	ITEM	DESC	RIPTION	Plan #	RATE	TOTAL
1	Brown	# 7'-8.5 X 9'-7.5 X 8-8"	Walk-In Freezer		11,600.00	11,600.0
1	Brown	# Floor /Tread Plate	Hand Truck Safe		1,500.00	1,500.0
1	Brown	# Ramp	Interior		1,000.00	1,000.0
1	Brown	# Membrane	Roof Package		1,250.00	1,000.0
I	Brown	<b>  # 4'</b>	Light Fixture		300.00	300.0
1	Brown	# 36	Door Curtain		250.00	
I	Brown	# 2.5 hp	Refrigeration Pkg.		8,000.00	250.0
1	Brown	# Warranty	1-yr. Parts & Labor 5-yr.		1.000.00	8,000.0
		/ Compressor	- <i>y</i> and a Babbi 5-yr.		1,000.00	1,000.0
1	Serv-Ware	# Epoxy	Shelving Package		1 (50 00	
		Sub-Total	Sherving I ackage		1,650.00	1,650.0
1	Freight	# Freight	Factory In-Bound			26,550.0
1	Swanner	# Labor	Delivery & Erection		950.00	950.0
1	Swanner	# Labor			1,800.00	1,800.0
1	Swanner	# Labor	Refrigeration Install		3,500.00	3,500.0
	White	N.C. White Goods Tax	Electrical Install 460/3		6,000.00 3.00	6,000.0
		Scope: Equipment to be del mechanical Terms: 50% deposit, balanc Delivery : 12-14 weeks from JOB: Pisgah Forest Element Exceptions: Condensate drain by Swann Owner to check mechanical requirement. Concrete pad by owner REVISED 1-23-25 / Non D	e net 30 days n date of deposit tary er to outside of box. code for drain connection			
		NC Sales Tax.		ТОТ	6.75%	2,214.0
				101		\$41,017.0

SIGNATURE



From:

**Brock Johnson** 

TRANSYLVANIA COUNTY SCHOOLS Central Restaurant Products

Project:

- WALK-IN FREEZER



		P.O. Box 7 Indianapol 317-238-8	lis, IN 46278	
		Job Reference Number: 22323		
Item	Qty	Description	Sell	Sell Total
Item		WALK IN FREEZER, MODULAR, REMOTE         Arctic Industries Model No. BL108-F-R         Walk-In Freezer, Outdoor Exterior Dimensions: 8' Width 10' Depth         7'8 1/2" High.         Ambient Temperature: 95 ºF         Holding Temperature: -10 ºF         Location: Outdoor.         WALL(4): INSULATION - WALL - 4" INT/EXT FINISH: ACRYLUME OR         G90 GALVANIZED - 26 GA - STUCCO         EMBOSSED         CEILING: INSULATION - CEILING - 4" INT/EXT FINISH: ACRYLUME OR         G90 GALVANIZED - 26 GA - STUCCO         EMBOSSED         CEILING: INSULATION - FLOOR - 4" INT/EXT FINISH: ACRYLUME OR         G90 GALVANIZED - 26 GA - STUCCO         EMBOSSED         FLOOR: INSULATION - FLOOR - 4" -         HEAVY DUTY         INT FINISH: ALUMINUM - 100" - SMOOTH - NSF         EXT FINISH: ACRYLUME OR G90 GALVANIZED - 26 GA - STUCCO         EMBOSSED         DOOR DETAILS :         STD ARCTIC DOOR:         34 X 78 UL FREEZER DOOR [IN-FITTING, SELF CLOSING, FLUSH         MOUNTED & MAGNETIC]         INT:ACRYLUME OR G90 GALVANIZED - 26 GA - STUCCO EMBOSSED         DOOR ACCESSORIES:         (1 unit) HEATER - DOOR FRAME         (1 unit) HEATER - DOOR FRAME         (1 unit) HANDLE 1229C - KEY LOCK - BRUSHED CHROME         (1 unit) HANDLE 12	Sell \$23,829.17	Sell Total \$23,829.17
		ALUMINUM DIAMOND TREAD		

TRANSYLVANIA COUNTY SCHOOLS -WALK-IN FREEZER

			01/23/2025
Qty	Description	Sell	Sell Total
	(1 unit) DOOR CLOSER 1094 – W/HOOK – BRUSHED CHROME (2 units) HINGE 1255 - CAM LIFT - BRUSHED CHROME (1 unit) LIGHT - SAFETY NIGHT (1 unit) ILGHT, VAPOR PROOF LED 1808 NMA FIXTURE (1 unit) LIGHT, VAPOR PROOF LED 1808 NMA FIXTURE (1 unit) LIGHT, VAPOR PROOF LED 1808 NMA FIXTURE (1 unit) LIGHT, VAPOR PROOF LED 1808 NMA FIXTURE (1 unit) LIGHT/THERMOMETER 1967-3 – LED – SINGLE POLE – OUTDOOR RATED, 240V WALK-IN ACCESSORIES: (1 unit) 34" INTERIOR RAMP - ALUMINUM DIAMOND TREADPLATE (1 unit) NON-SKID STRIP, ROLL 4" X 60' [SHIPPED LOOSE] (1 unit) RAIN GUTTER, DOOR, [SHIPPED LOOSE] (64 SqFt) ROOF MEMBRANE COVER, INCLUDES ALL HARDWARE (32') TIE- Electrical: 460/3/60 HP: 3 Refrigerant:R-448/449 Refrigerant BTUH: 9271 RFO300L4SGA-448/449 AIR-COOLED. 460/3/60 19.7 AMPSMCA 20 AMPS-MOPD. SCROLL - LOW TEMP CONDENSING UNIT(1): RL6E090DDARE-448/449. 230/1/60 15 AMPS-MCA 20 AMPSMOPD. LOW PROFILE ELECTRIC DEFROST W/ ECONET SYSTEM EVAPORATOR(1): ACC(1): YEAR LABOR WARRANTY. ACC(1): YEAR LABOR WARRANTY. ACC(1): YEARS COMPRESSOR WARRANTY.		
1 ea	5 year compressor warranty, 1 year parts and labor. 15 year panel		
	warranty		
	1 ea	<ul> <li>(1 unit) DOOR CLOSER 1094 – W/HOOK – BRUSHED CHROME</li> <li>(2 units) HINGE 1255 - CAM LIFT - BRUSHED CHROME</li> <li>(1 unit) LIGHT – SAFETY NIGHT</li> <li>(1 unit) LIGHT, VAPOR PROOF LED 1808 NMA FIXTURE</li> <li>(1 unit) THRESHOLD, DOORS &lt;=36", ALUMINUM</li> <li>(1 unit) HINGE CONVERSION KIT - SPRING [TOP HINGE ONLY]</li> <li>(1 unit) HINGE CONVERSION KIT - SPRING [TOP HINGE ONLY]</li> <li>(1 unit) LIGHT/THERMOMETER 1967-3 – LED – SINGLE POLE –</li> <li>OUTDOOR RATED, 240V</li> <li>WALK-IN ACCESSORIES:</li> <li>(1 unit) ANN-SKID STRIP, ROLL 4" X 60' [SHIPPED LOOSE]</li> <li>(1 unit) RAIN GUTTER, DOOR, [SHIPPED LOOSE]</li> <li>(64 SqFt) ROOF MEMBRANE COVER, INCLUDES ALL HARDWARE</li> <li>(32') TIE-</li> <li>Electrical: 460/3/60</li> <li>HP: 3</li> <li>Refrigerant:R-448/449 Refrigerant</li> <li>BTUH: 9271</li> <li>RFO300L4SGA-448/449 AIR-COOLED. 460/3/60 19.7 AMPSMCA 20 AMPS-MOPD. SCROLL - LOW TEMP</li> <li>CONDENSING UNIT(1):</li> <li>RL6E090DDARE-448/449 AIR-COOLED. 460/3/60 19.7 AMPSMCA 20 AMPS-MOPD. SCROLL - LOW TEMP</li> <li>CONDENSING UNIT(1):</li> <li>RL6E090DDARE-448/449.230/1/60 15 AMPS-MCA 20 AMPSMOPD. LOW PROFILE ELECTRIC DEFROST W/ ECONET SYSTEM</li> <li>EVAPORATOR(1):</li> <li>ACC(1): YEAR LABOR WARRANTY.</li> <li>ACC(5): YEARS COMPRESSOR WARRANTY.</li> <li>ACC(5): YEARS COMPRESSOR WARRANTY.</li> </ul>	<ul> <li>(1 unit) DOOR CLOSER 1094 - W/HOOK - BRUSHED CHROME</li> <li>(2 units) HINGE 1255 - CAM LIFT - BRUSHED CHROME</li> <li>(1 unit) LIGHT - SAFETY NIGHT</li> <li>(1 unit) IIHERMOSTAT - PEPI-B</li> <li>(1 unit) THRESHOLD, DOORS &lt;=36", ALUMINUM</li> <li>(1 unit) HINGE CONVERSION KIT - SPRING [TOP HINGE ONLY]</li> <li>(1 unit) LIGHT/THERMOMETER 1967-3 - LED - SINGLE POLE - OUTDOOR RATED, 240V</li> <li>WALK-IN ACCESSORIES:</li> <li>(1 unit) 34" INTERIOR RAMP - ALUMINUM DIAMOND TREADPLATE</li> <li>(1 unit) 34" INTERIOR RAMP - ALUMINUM DIAMOND TREADPLATE</li> <li>(1 unit) NON-SKID STRIP, ROLL 4" X 60' [SHIPPED LOOSE]</li> <li>(1 unit) RAIN GUTTER, DOOR, [SHIPPED LOOSE]</li> <li>(64 SqFt) ROOF MEMBRANE COVER, INCLUDES ALL HARDWARE</li> <li>(32') TIE-</li> <li>Electrical: 460/3/60</li> <li>HP: 3</li> <li>Refrigerant:R-448/449 Refrigerant</li> <li>BTUH: 9271</li> <li>RF0300L4SGA-448/449 AIR-COOLED. 460/3/60 19.7 AMPSMCA</li> <li>20 AMPS-MOOD. SCROLL - LOW TEMP</li> <li>CONDENSING UNIT(1):</li> <li>RL6E090DDARE-448/449. 230/1/60 15 AMPS-MCA 20 AMPSMOPD.</li> <li>LOW PROFILE ELECTRIC DEFROST W/ ECONET SYSTEM</li> <li>EVAPORATOR(1):</li> <li>ACC(1): YEAR LABOR WARRANTY.</li> <li>ACC(1): COMPRESSOR STAND, 72" L X 24" W, W/18" LEGS.</li> <li>ACC(5): YEARS COMPRESSOR WARRANTY.</li> </ul>

- 1 ea 34" x 78" door [standard]
- 1 ea Outdoor Installation Package

	ITEM TOTAL:	\$23,829.17
1 ea SHELVING KIT	\$765.00	\$765.00

2

Item Qty Description		
	Sell	Sell Total
Central Restaurant Products Model No. CENPRO SHELVING		
PACKAGE		
NSF 8'X10' WALK-IN 4 TIER SHELVING UNIT KIT		
EPOXY COATED 24"D SHELVES		
Installation includes: labor to build the box and interior shelving, install the refrigeration, and run the electrical 40 ft to the electrical panel from the walk in, drain outside the walk in, and start up. This doesn't include installing any upgraded electrical		
panels or electrical service		
•	M TOTAL:	\$765.00
-		<b>\$765.00</b> \$24,594.17
ITE		

Printed Name: \_\_\_\_\_\_ Project Grand Total: \$44,445.28

\_\_\_\_\_

Acceptance:

01/23/2025

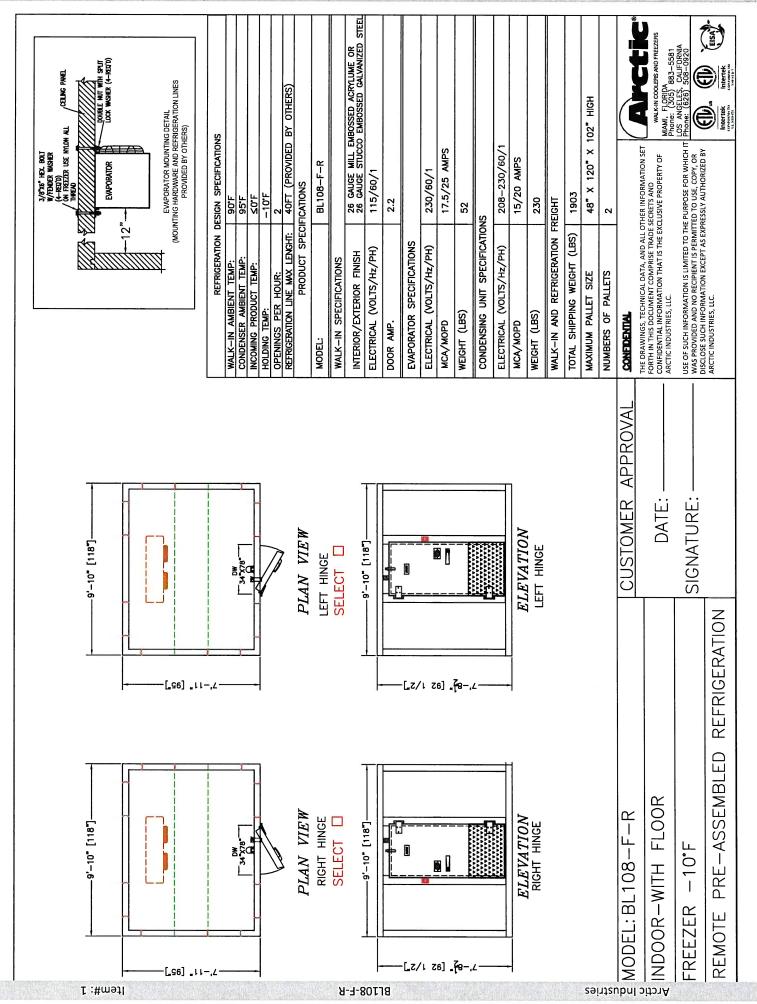
\$1,660.11

\$44,445.28

Tax 6.75%

Date: \_\_\_\_\_

Total



Page: 4

Hubert Co.

TRANSYLVANIA COUNTY SCHOOLS - WALK-IN

ATTACHMENT G: ELEVATOR			age No. 1 Of 1	Pages
REPAIR QUOTE	Propos			
	ASHEVILLE ELEVATO P.O. Box 586			
	ASHEVILLE, NORTH CAP			
	(828) 274-363	33		
	FAX (828) 274-4	4605		
Attention: PROPOSAL SUBMITTED TO		PHONE	DATE	
Rosman Middle School		FHONE	DATE	April 4, 2025
STREET		JOB NAME		
		Hydraulic Jack Replacement		
CITY, STATE and ZIP CODE		JOB LOCATION	N	
ARCHITECT	DATE OF PLANS		JOB PH	
	DATE OF 1 EARO		000111	0112
We hereby submit specifications and estimates for:				
We are pleased to offer our proposal	l to furnish the necessary n	naterials and lab	or to upgrade your el	evators
as follows:				
Remove the existing leaki	na undearound iack a	nd install a n		
		nu instali a n	5VV	
hydraulic cylinder, includin	ig PVC liner.			
*This price is based on the exist	ting hole being clear and fr	ee of obstrucitor	ıs,	
and the new jack and PVC line	can be installed. If the hole	needs to be dri	lled, a new proposal v	vill be submitted.
*This proposal is contingent upo	on the ability to obtain prop	er means of hois	sting.	
We Propose to renovate the subject	elevator as outlined here, for	the sum of:		
Fifty Six Thousand I	Eight Hundred Seventeen a	and 00/100	dollars	\$56,817.00
Payment to be made as follows:				plus taxes
50% deposit due upon signin	g, balance due upon com	pletion		
All material is guaranteed to be as specified. All work to l	1	Authorized		
manner according to standard practices. Any alteration or tions involving extra costs will be executed only upon write		Signature –	Morgan t	gdefette
extra charge over and above the estimate. All agreem		N	ote: This proposal may be	
accidents or delays beyond our control. Owner to carry fit insurance. Our workers are fully covered by Workman's C	· · · · · · · · · · · · · · · · · · ·	withdrawn by	us if not accepted within	30 days.
	e prices, specifications and	C		
conditions are satisfactory and are hereby accepted. You a as specified. Payment will be made as outlined above.	re authorized to do the work	Signature		
Data of Assertance:				
Date of Acceptance:		Signature		