

Board Meeting 6.17.24

Gabi Juba
CFO



**Transylvania
County Schools**



Comporium Contract

- Quote received is for \$2,454 in monthly fees for a total of \$29,448 yearly.
- Our current cost with Comporium is \$120,759.09 a year (a savings of \$91,311.09).
- This new contract does not include new equipment, but we will own all of our equipment.
- Comporium will make sure they are connected and provide service related to the connection, but we will provide service on the phones themselves.
- Our fleet is 8 years old, but they seem to be working well across the board still.
- We will set aside some funds (proposed \$5,600 a year which is the savings of this contract over the contract where we lease the phones from Comporium) to begin to replace the fleet on a set schedule.
- Other quotes were received. One was lower in price by \$5,000 a year, but required a \$100,000 upfront equipment purchase and that did not work out well for us in the long run.