



February 23, 2014

Mary Beth Shumate
Brevard High School

Project: Brevard High School
Section: Stage Equipment Upgrades - Updated

Dear Mary Beth,

With a slightly larger budget I would recommend several other options as the base system. The goal remains the same to fix both curtain issues and as many lighting issues as possible. This version adds the full compliment of lighting fixtures (reusing the existing ellipsoidals), provides the upgrade to the ETC Element control console, the followspots and cyc lights. The lighting system is essentially complete with the exception of the dimming of the House Lights. There is still some recommended curtain upgrades that can happen in the future.

Base System – 60K

- 1 Hanging of existing Border curtain not currently installed. Reuse pipe left in roof trusses provide new chain and connections.
- 1 Leg #1 – move Leg curtain set in front of mid curtain to just upstage of the Front Curtain.
- 1 Border #2 – move downstage of existing leg curtain
- 1 Border #4 – move downstage of existing leg curtain
- 1 Alter Mid and Rear Curtains. Add carriers, replace rope, extend curtain track to 52' total width.
- 3 Electric Pipes installed with new chain and fittings
- 1 Safety corrections to FOH ladder truss. Extend existing threaded rod to structural beams above ceiling.
- 1 ETC Element 40/250 control console with 19" LCD
- 5 City Theatrical Show Baby wireless DMX transmitter/receiver
- 2 Lightronics XC62 6 x 1200 dimmer packs with 5' DMX cables
- 8 Lightronics XC40 4 x 600 dimmer backs with 5' DMX cables
- 22 Altman 360Q ellipsoidals with stage pin connector, lamp, safety cable, c-clamp and color frame
- 6 Sheets Roscolux Color Media
- 10 12" City Theatrical c-clamp extensions.
- 17 Mega-Lite Vazt LED wash fixtures with 10' DMX cables, safety cable and c-clamp.
- 1 Lot Extension cables
- 6 Altman Spectra Cyc LED wash fixtures complete with 10' DMX cable
- 2 Canto 575, HMI 575w followspots with stands
- 2 Plug Boxes for FOH containing: 5B20R receptacles
- 2 Plug Boxes for 1st and 2nd Electrics containing: 5B20R receptacles
- 1 Plug Box for 3rd Electric 5B20R receptacles
- 1 Hang and focus lighting fixtures
- 1 System training

Note: Electrical installation not included.

Required electrical work not provided by Mainstage:

1. Remove three NSI dimmer packs. Replace each with 8 # 20 amp breaker sub panel

2. Provide conduit, wire and labor to install two 4 circuit plug boxes to existing ladder trusses. Reuse main conduit run from new sub#breaker panel.
3. Provide flexible conduit, wire and labor to install 6 circuit plug boxes to 1st and 3rd Electrics and 4 circuit plug box to 2nd Electric for new sub-breaker panel.

Sub Total	\$58,400.00
Sales Tax 6.75%	\$ 3,942.00
Total	\$62,342.00

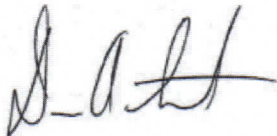
Assumptions/Exceptions

1. Prices are firm for sixty days.
2. Sales/Use Taxes are as shown if required.
3. Sales tax will be billed at the local sales tax rates in force at the time of billing.
4. Freight costs are included.
5. Terms: Net 15 days.
6. Quoted price reflects a cash payment; payments by credit card will be assessed a fee of 3% for Visa/MC or 3.5% for American Express.
7. Generally, the lead-time is 5-8 weeks from receipt of approved drawings.
8. Electrical installation not included.
9. Others to provide and install all high and low voltage conduit, wire, wire ways, etc.
10. Site EC to receive and store all dimming related equipment.
11. MTS will install all Control Stations and provide data termination of theatrical lighting systems.
12. Mainstage is a licensed contractor in the following states: AL #S-44791, AR #0318050513, LA #71750, TN #56978, MS #15564-SC.
13. Professional engineering services are available for an additional cost.
14. General Liability Insurance included: \$2,000,000 General Aggregate, \$1,000,000 Products & Completed Operations, \$1,000,000 Personal & Advertising Injury, \$1,000,000 Each Occurrence. Umbrella Liability: \$5,000,000 per Occurrence and Annual Aggregate. Contractual liability and standard Additional Insured included. Waivers of subrogation/special provisions are not included and will incur additional cost.
15. Workers Compensation Insurance included: \$1,000,000/accident or disease with a \$1,000,000 limit. Waivers of subrogation/special provisions are not included and will incur additional cost.
16. Any additional insurance endorsements will be subjected to additional fees.
17. Bid Bonds and/or Performance Bonds are not included.

Customer safety is our primary concern; we are an ETCP-recognized employer, and we employ multiple ETCP Certified Technicians. For more information, visit <http://etcp.esta.org>.

If you have any questions please contact me directly.

Sincerely,



Dean A. Sternke
VP/Owner - dsternke@mainstage.com